



Kingston and Area Residential Market Activity Report March 2021

Kingston and Area MLS® Residential Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	516	68.1	79.8	55.9	64.3	118.6	83.6
Dollar Volume	\$298,234,379	128.8	168.7	160.0	207.0	331.4	287.1
New Listings	715	23.5	30.5	10.0	-14.3	1.3	-5.9
Active Listings	396	-49.3	-55.3	-60.0	-79.8	-78.0	-73.7
Sales to New Listings Ratio ¹	72.2	53.0	52.4	50.9	37.6	33.4	37.0
Months of Inventory ²	0.8	2.5	3.1	3.0	6.2	7.6	5.4
Average Price	\$577,974	36.1	49.5	66.8	86.8	97.3	110.8
Median Price	\$531,743	33.9	49.4	62.7	93.4	104.9	121.6
Sale to List Price Ratio	109.4	99.6	98.5	98.3	96.8	96.5	96.5
Median Days on Market	7.0	14.0	18.0	19.0	42.5	35.5	26.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	1,036	45.3	49.7	53.3	51.2	88.7	71.0
Dollar Volume	\$593,560,060	96.1	128.9	145.5	195.5	277.6	270.9
New Listings	1,405	3.2	7.8	4.4	-30.7	-23.8	-20.5
Active Listings ³	326	-52.9	-58.5	-61.1	-81.1	-79.6	-74.0
Sales to New Listings Ratio ⁴	73.7	52.3	53.1	50.2	33.8	29.8	34.3
Months of Inventory ⁵	0.9	2.9	3.4	3.7	7.5	8.7	6.2
Average Price	\$572,934	34.9	52.9	60.2	95.4	100.1	117.0
Median Price	\$520,000	34.4	50.7	61.2	93.6	100.1	121.3
Sale to List Price Ratio	107.8	99.4	98.3	98.1	96.5	96.5	96.6
Median Days on Market	8.0	16.0	20.0	22.0	46.0	43.0	28.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

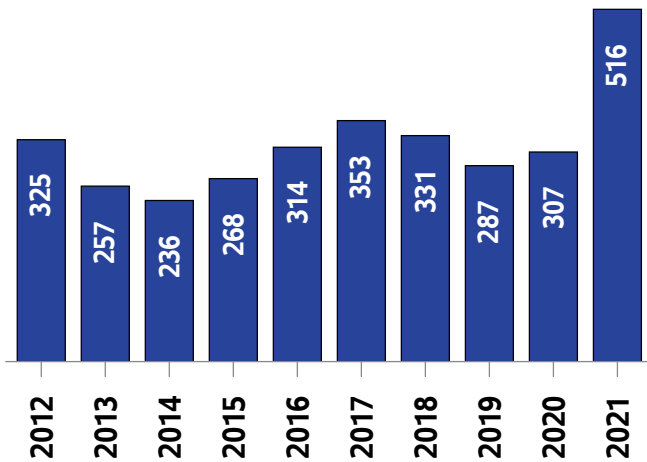
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

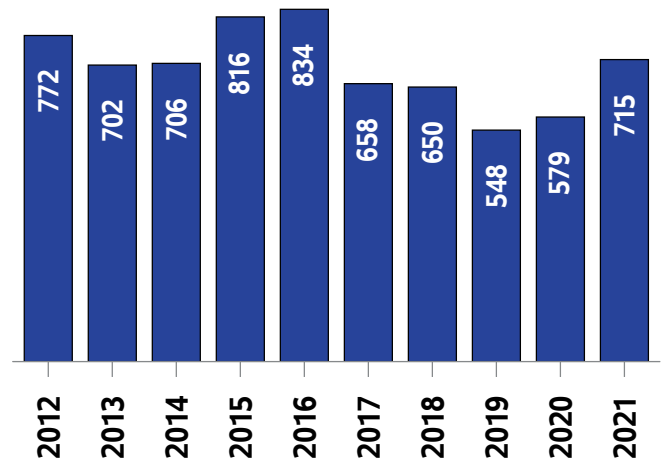
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Kingston and Area MLS® Residential Market Activity

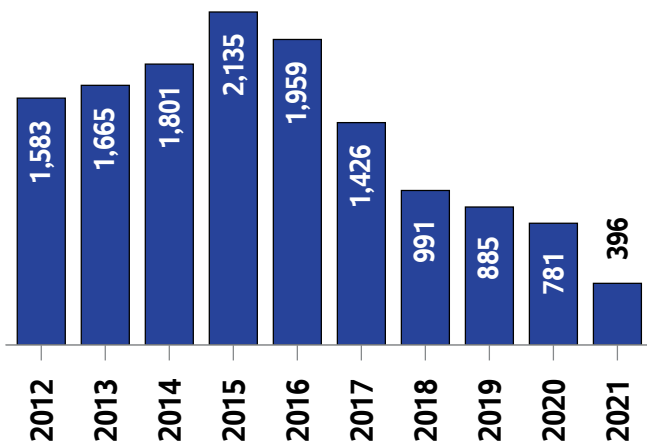
Sales Activity (March only)



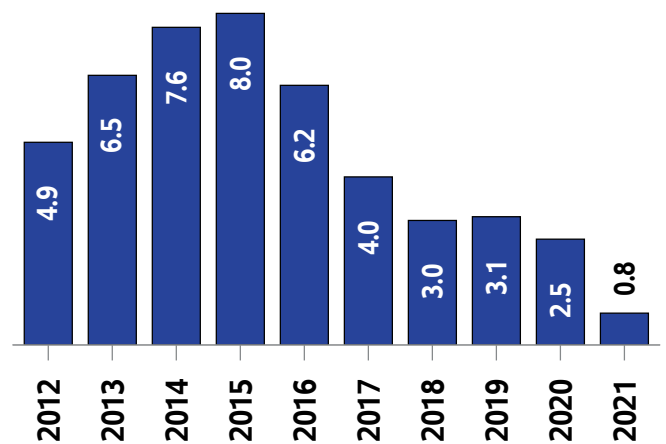
New Listings (March only)



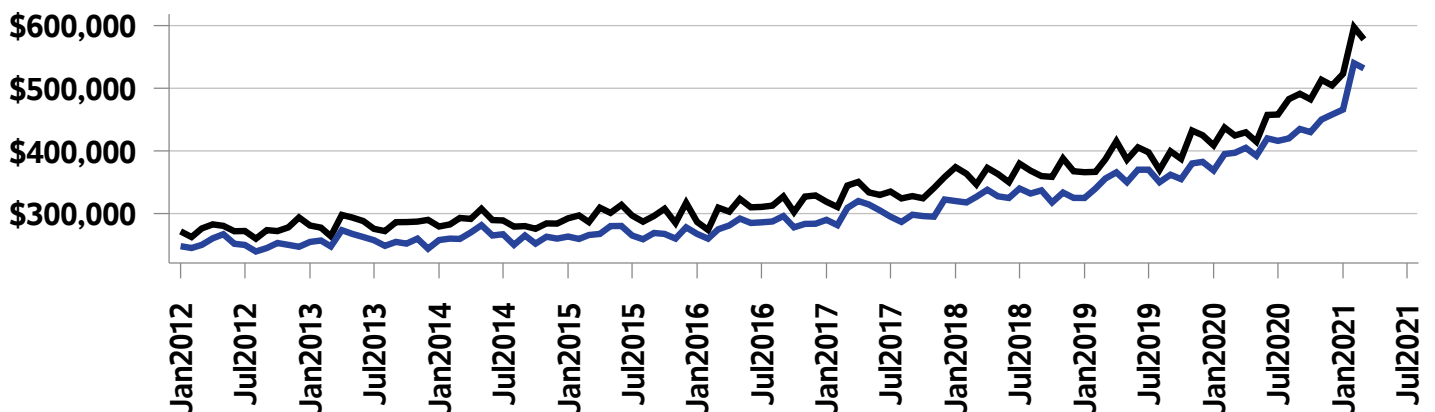
Active Listings (March only)



Months of Inventory (March only)

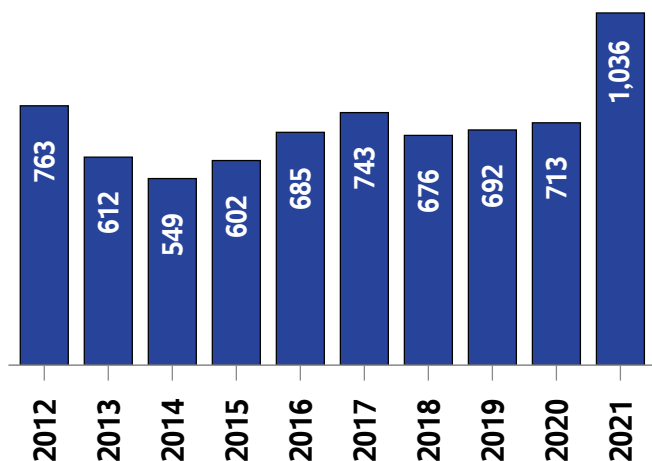


Average Price and Median Price

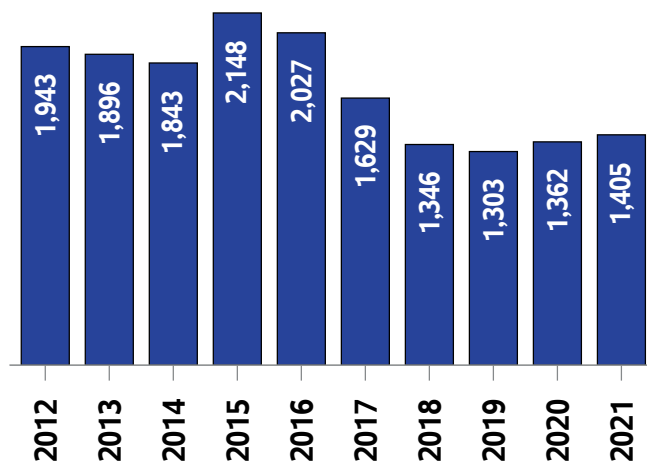


Kingston and Area MLS® Residential Market Activity

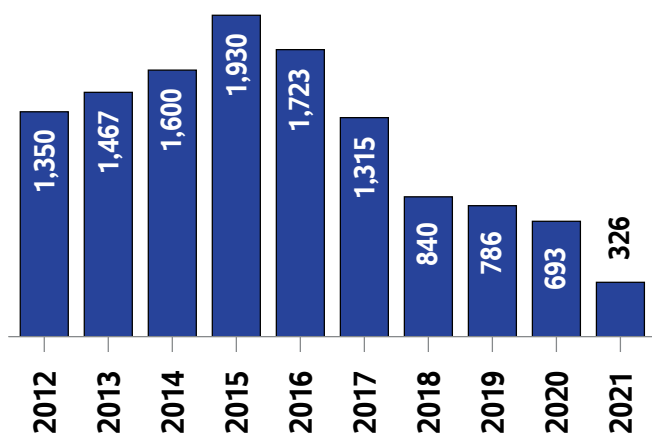
Sales Activity (March Year-to-date)



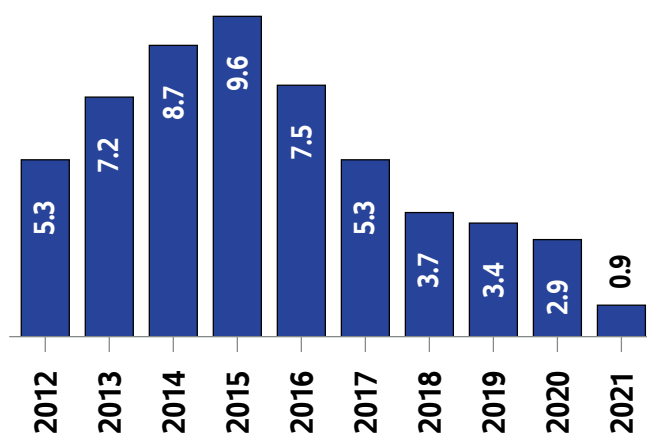
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kingston and Area MLS® Single Family Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	381	74.8	78.9	46.5	56.1	111.7	91.5
Dollar Volume	\$235,604,962	139.7	172.1	151.9	208.7	331.7	294.8
New Listings	497	11.9	26.8	-0.8	-26.6	-10.1	-16.0
Active Listings	250	-59.6	-61.9	-67.7	-84.0	-82.0	-79.8
Sales to New Listings Ratio ¹	76.7	49.1	54.3	51.9	36.0	32.5	33.6
Months of Inventory ²	0.7	2.8	3.1	3.0	6.4	7.7	6.2
Average Price	\$618,386	37.1	52.1	71.9	97.7	103.9	106.2
Median Price	\$585,000	37.5	55.0	72.7	101.7	116.9	115.1
Sale to List Price Ratio	109.4	99.4	98.3	98.2	96.7	96.4	96.3
Median Days on Market	7.0	15.0	18.0	19.0	43.0	33.5	28.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	747	51.5	43.1	45.3	38.6	80.0	65.6
Dollar Volume	\$449,577,829	103.2	118.7	135.0	176.4	260.9	254.1
New Listings	957	-6.9	-0.6	-8.3	-40.9	-32.6	-31.9
Active Listings ³	205	-61.6	-64.8	-68.9	-84.8	-83.3	-80.1
Sales to New Listings Ratio ⁴	78.1	48.0	54.2	49.2	33.3	29.2	32.1
Months of Inventory ⁵	0.8	3.3	3.4	3.9	7.5	8.9	6.9
Average Price	\$601,844	34.1	52.8	61.7	99.5	100.5	113.8
Median Price	\$565,500	37.9	53.1	66.4	99.5	105.6	121.8
Sale to List Price Ratio	108.1	99.2	98.0	97.9	96.3	96.2	96.5
Median Days on Market	8.0	18.0	20.0	22.0	46.0	42.0	30.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

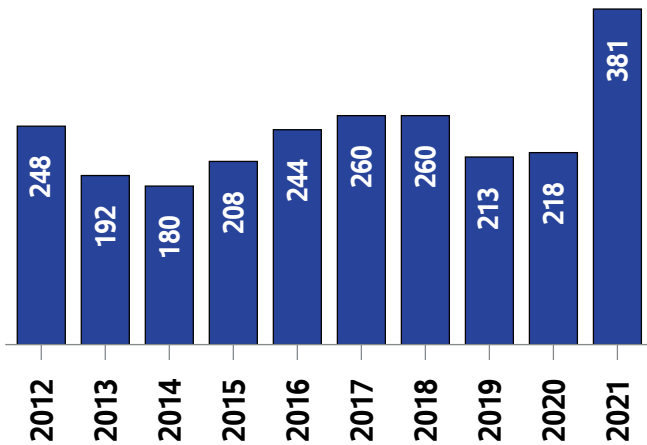
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

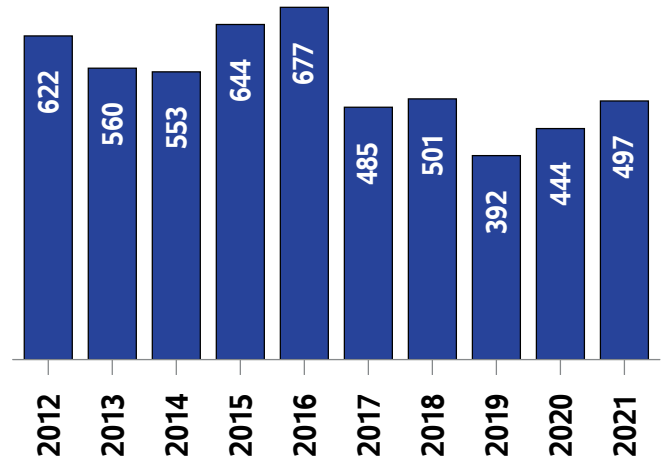
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Kingston and Area MLS® Single Family Market Activity

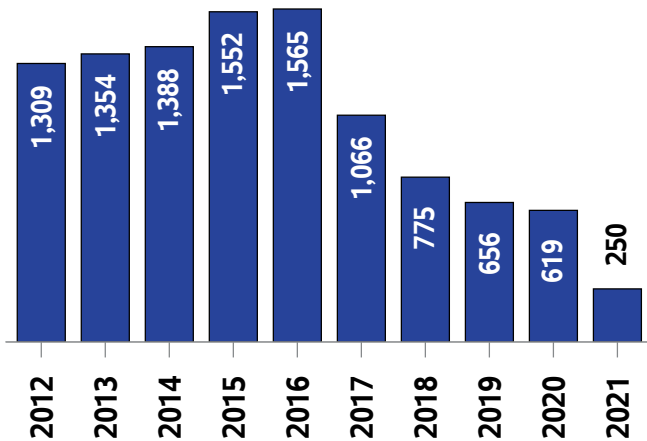
Sales Activity (March only)



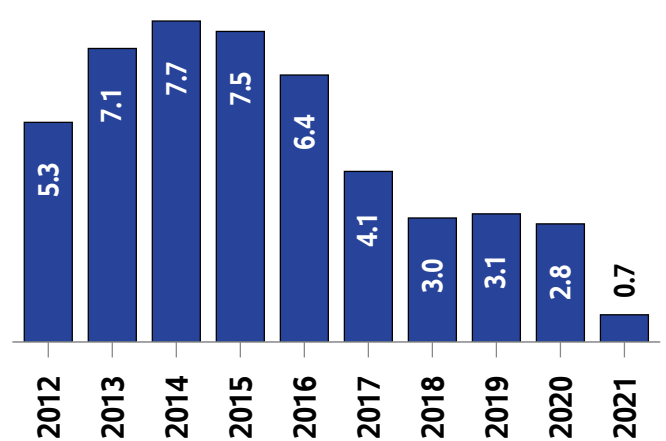
New Listings (March only)



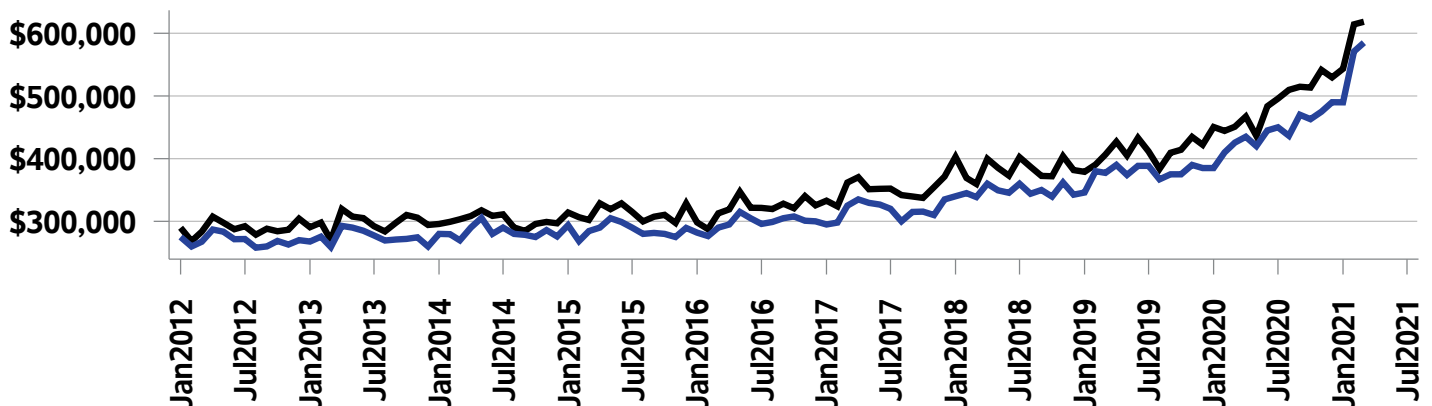
Active Listings (March only)



Months of Inventory (March only)

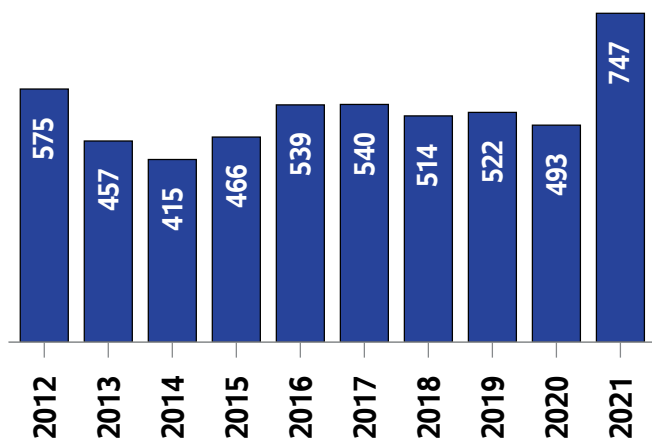


Average Price and Median Price

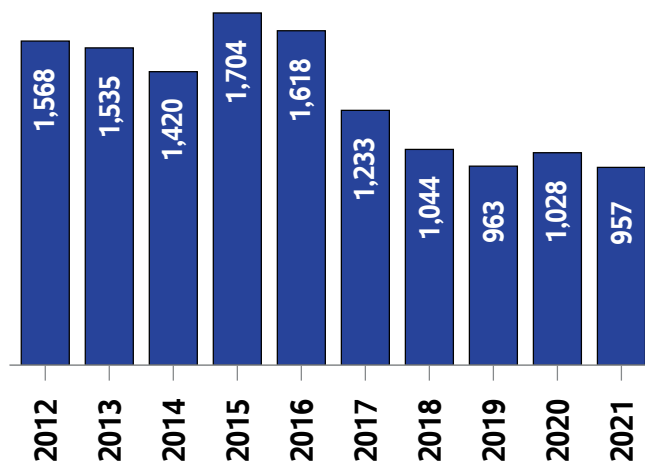


Kingston and Area MLS® Single Family Market Activity

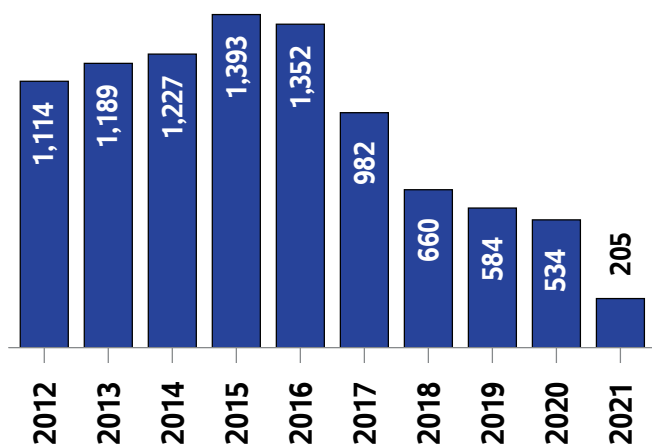
Sales Activity (March Year-to-date)



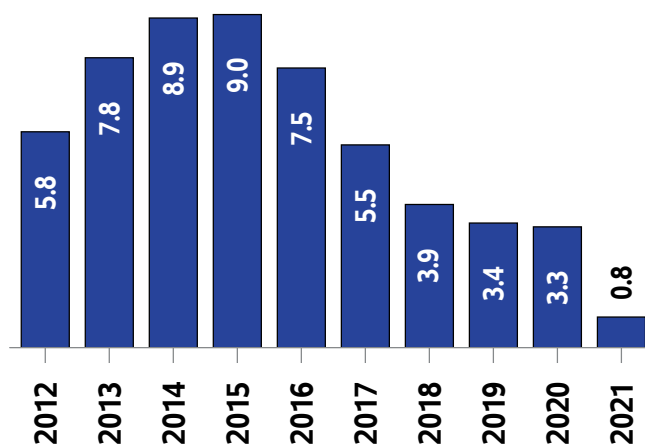
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

County of Leeds MLS® Residential Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	26	44.4	225.0	44.4	23.8	188.9	4.0
Dollar Volume	\$13,000,000	111.6	470.7	166.4	141.9	553.3	146.5
New Listings	44	15.8	76.0	-26.7	-2.2	-22.8	-12.0
Active Listings	27	-64.5	-58.5	-76.5	-81.0	-84.5	-81.4
Sales to New Listings Ratio ¹	59.1	47.4	32.0	30.0	46.7	15.8	50.0
Months of Inventory ²	1.0	4.2	8.1	6.4	6.8	19.3	5.8
Average Price	\$500,000	46.5	75.6	84.4	95.4	126.1	137.0
Median Price	\$472,000	52.9	85.5	86.9	136.0	142.1	187.8
Sale to List Price Ratio	108.1	96.7	99.2	95.9	93.6	94.2	93.2
Median Days on Market	12.0	20.0	78.0	25.5	53.0	36.0	64.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	55	41.0	14.6	37.5	22.2	66.7	48.6
Dollar Volume	\$27,768,622	101.8	79.4	156.5	172.0	261.1	268.1
New Listings	68	-25.3	-13.9	-31.3	-35.8	-48.1	-42.4
Active Listings ³	21	-67.5	-67.0	-78.6	-85.1	-86.5	-84.5
Sales to New Listings Ratio ⁴	80.9	42.9	60.8	40.4	42.5	25.2	31.4
Months of Inventory ⁵	1.1	5.0	4.0	7.4	9.4	14.2	11.0
Average Price	\$504,884	43.1	56.5	86.5	122.6	116.7	147.6
Median Price	\$455,000	55.6	65.5	82.0	133.3	139.5	167.6
Sale to List Price Ratio	103.6	96.5	96.4	95.5	94.2	93.1	93.5
Median Days on Market	16.0	24.0	35.0	45.0	72.0	61.0	62.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

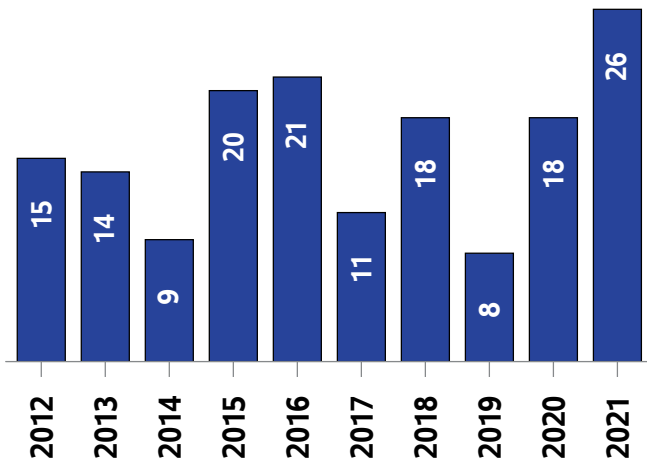
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

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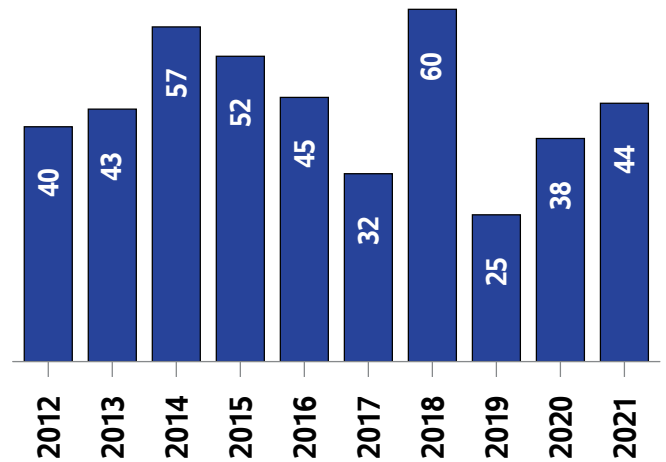
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

County of Leeds MLS® Residential Market Activity

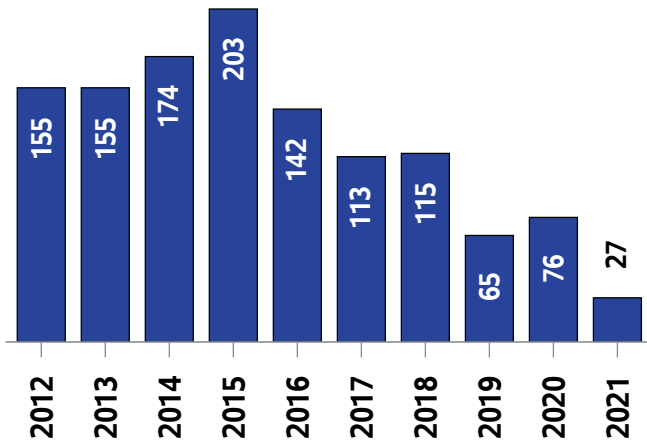
Sales Activity (March only)



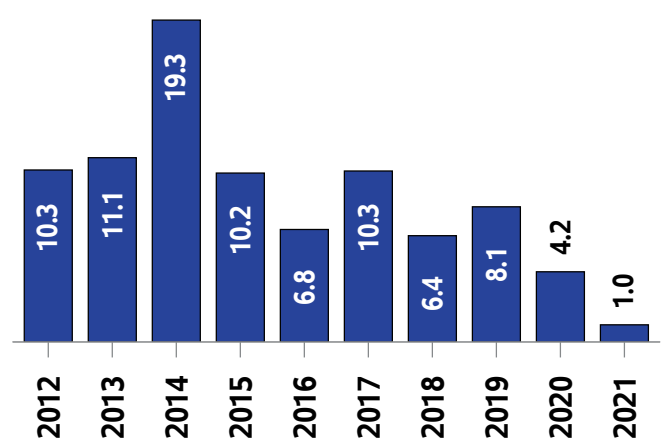
New Listings (March only)



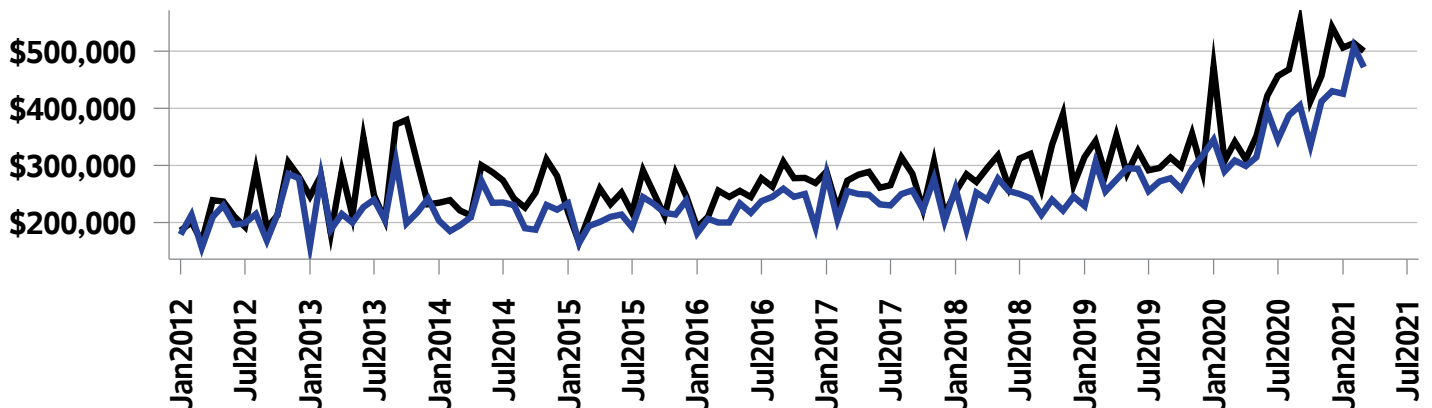
Active Listings (March only)



Months of Inventory (March only)

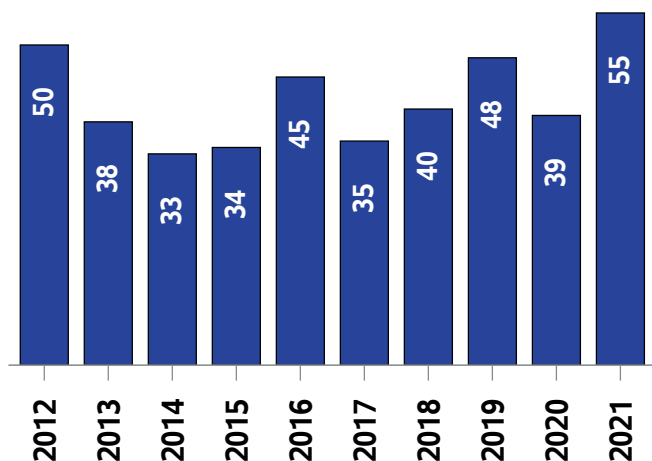


Average Price and Median Price

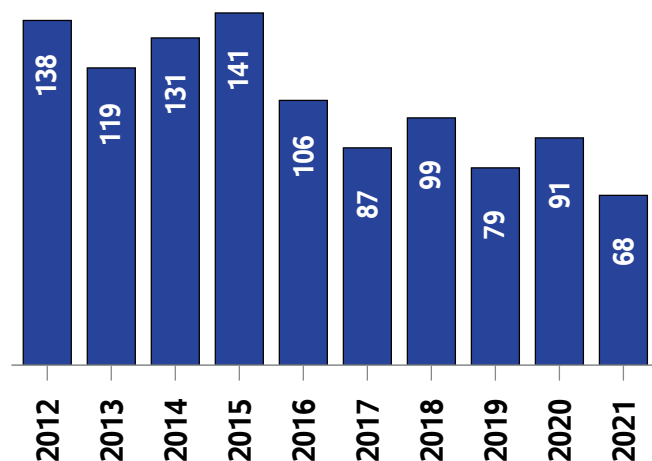


County of Leeds MLS® Residential Market Activity

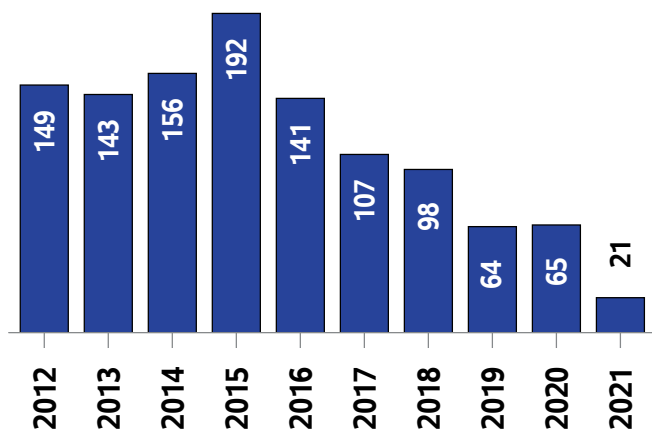
Sales Activity (March Year-to-date)



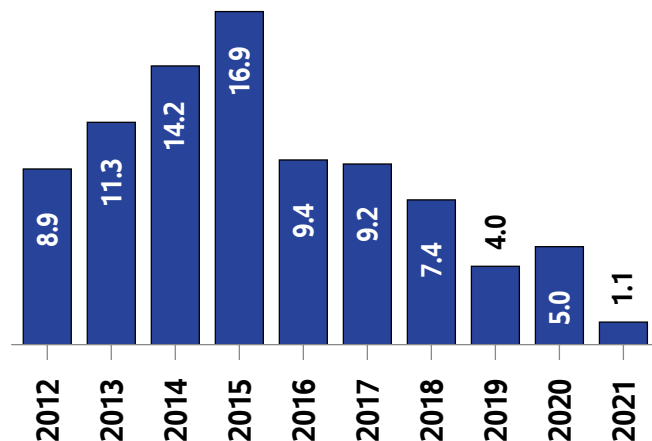
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

County of Leeds MLS® Single Family Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	17	21.4	240.0	-5.6	-5.6	88.9	-5.6
Dollar Volume	\$9,473,700	82.3	432.2	94.2	96.0	376.1	119.9
New Listings	31	-6.1	55.0	-40.4	-16.2	-36.7	-32.6
Active Listings	18	-67.9	-67.9	-80.9	-84.5	-87.1	-85.0
Sales to New Listings Ratio ¹	54.8	42.4	25.0	34.6	48.6	18.4	39.1
Months of Inventory ²	1.1	4.0	11.2	5.2	6.4	15.6	6.7
Average Price	\$557,276	50.1	56.5	105.6	107.5	152.0	132.9
Median Price	\$525,000	53.3	78.0	107.9	149.0	169.2	182.3
Sale to List Price Ratio	110.4	96.7	101.7	95.9	93.2	94.2	95.3
Median Days on Market	11.0	18.0	36.0	25.5	66.0	36.0	65.5

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	36	20.0	-12.2	5.9	-2.7	28.6	28.6
Dollar Volume	\$20,662,800	80.1	48.8	117.6	135.8	205.2	242.2
New Listings	48	-30.4	-28.4	-44.2	-44.2	-54.7	-52.0
Active Listings ³	14	-69.2	-75.2	-83.0	-87.9	-88.9	-87.4
Sales to New Listings Ratio ⁴	75.0	43.5	61.2	39.5	43.0	26.4	28.0
Months of Inventory ⁵	1.1	4.4	4.0	7.1	9.2	13.3	11.6
Average Price	\$573,967	50.1	69.5	105.5	142.4	137.4	166.2
Median Price	\$485,000	57.7	67.2	94.0	142.5	150.6	171.8
Sale to List Price Ratio	105.4	96.3	96.2	95.4	93.8	92.9	95.4
Median Days on Market	12.5	21.0	34.0	45.0	79.0	58.5	58.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

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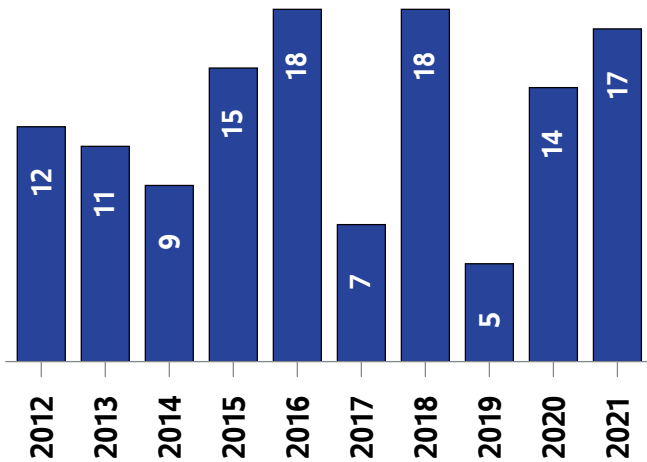
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⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

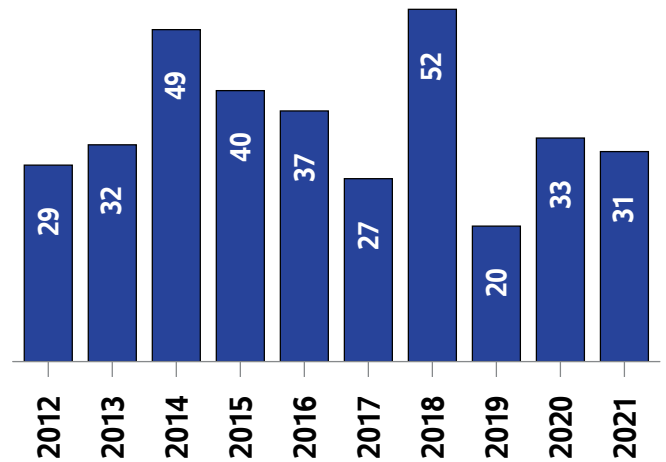
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

County of Leeds MLS® Single Family Market Activity

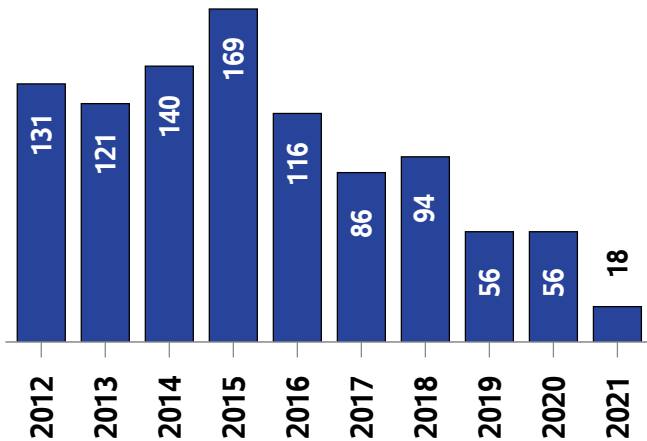
Sales Activity (March only)



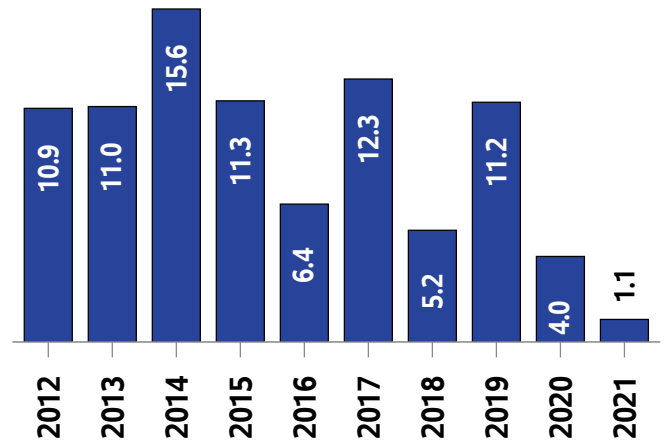
New Listings (March only)



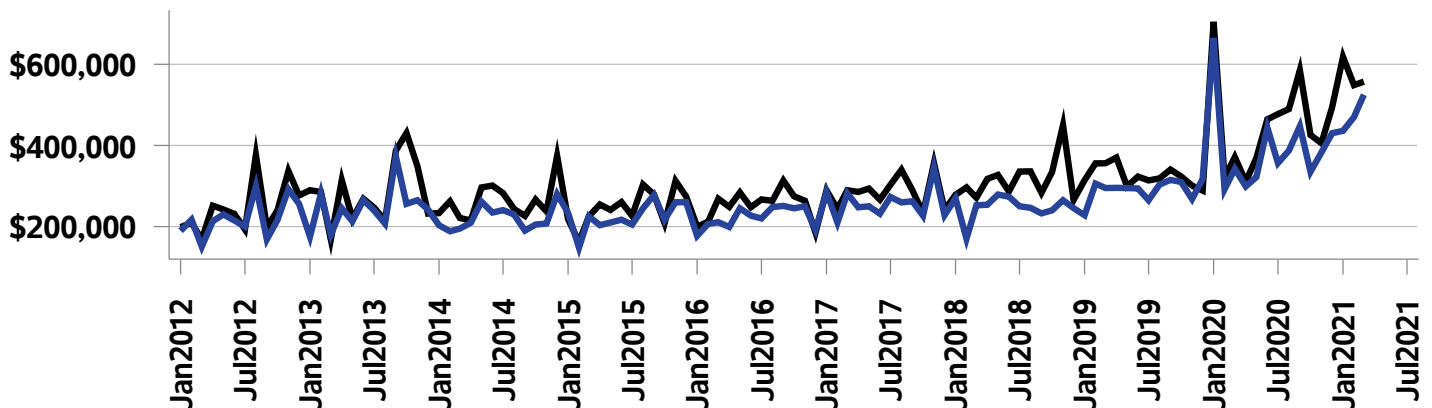
Active Listings (March only)



Months of Inventory (March only)

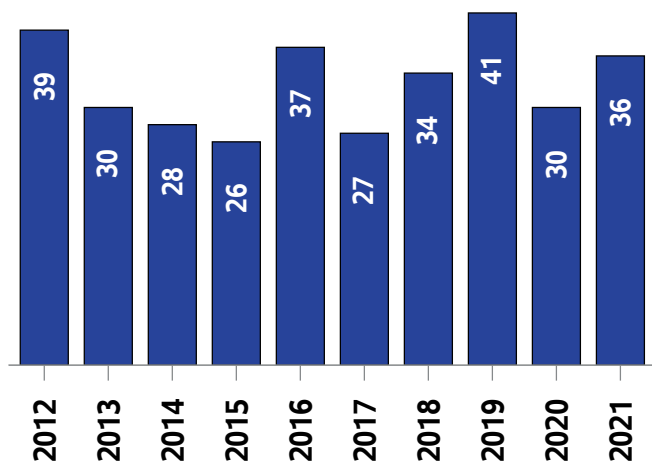


Average Price and Median Price

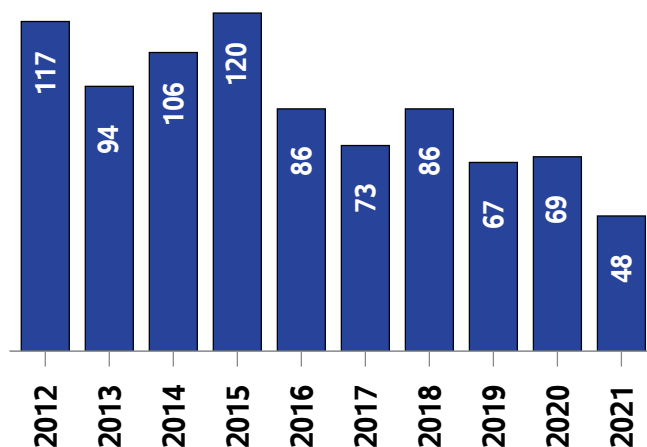


County of Leeds MLS® Single Family Market Activity

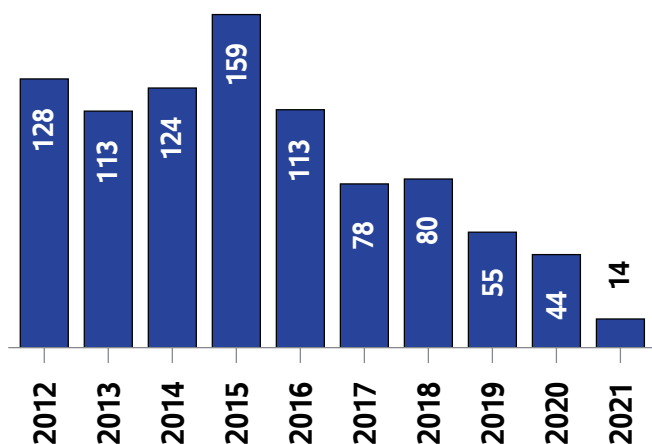
Sales Activity (March Year-to-date)



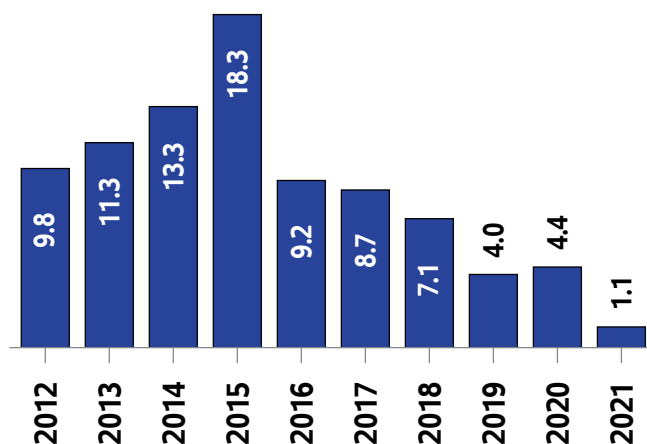
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Frontenac County MLS® Residential Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	44	91.3	91.3	41.9	22.2	109.5	158.8
Dollar Volume	\$26,148,507	126.8	187.8	121.4	151.7	368.4	413.8
New Listings	63	-22.2	0.0	-12.5	-54.7	-18.2	-19.2
Active Listings	35	-69.0	-69.8	-73.3	-87.1	-84.8	-82.8
Sales to New Listings Ratio ¹	69.8	28.4	36.5	43.1	25.9	27.3	21.8
Months of Inventory ²	0.8	4.9	5.0	4.2	7.5	11.0	12.0
Average Price	\$594,284	18.6	50.4	56.0	105.9	123.6	98.5
Median Price	\$533,000	26.9	85.0	52.3	104.7	139.1	124.9
Sale to List Price Ratio	112.8	102.8	96.3	97.0	95.7	95.7	94.5
Median Days on Market	8.5	19.0	18.0	26.0	78.5	52.0	36.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	82	60.8	74.5	41.4	28.1	67.3	57.7
Dollar Volume	\$51,967,754	108.1	188.5	147.7	207.2	310.9	248.8
New Listings	109	-18.7	-13.5	-29.2	-59.2	-43.2	-49.1
Active Listings ³	22	-73.8	-77.1	-78.7	-89.9	-89.2	-86.4
Sales to New Listings Ratio ⁴	75.2	38.1	37.3	37.7	24.0	25.5	24.3
Months of Inventory ⁵	0.8	5.0	6.2	5.4	10.3	12.6	9.5
Average Price	\$633,753	29.4	65.4	75.2	139.8	145.6	121.2
Median Price	\$598,889	36.9	98.6	74.0	142.0	149.5	131.5
Sale to List Price Ratio	111.3	99.7	96.1	96.2	95.3	95.4	95.9
Median Days on Market	8.5	24.0	25.0	26.0	66.0	52.0	36.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

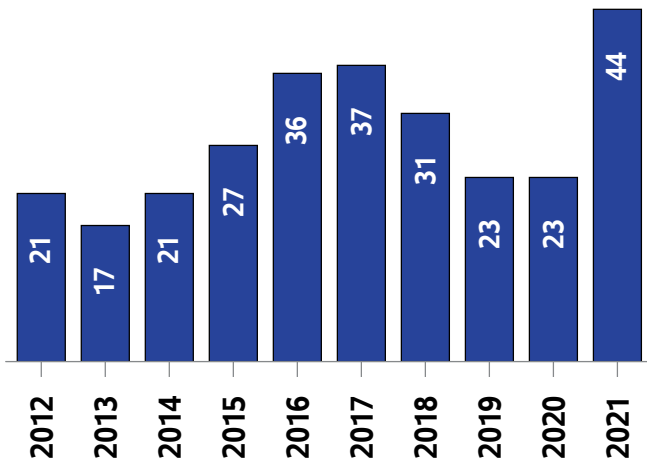
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

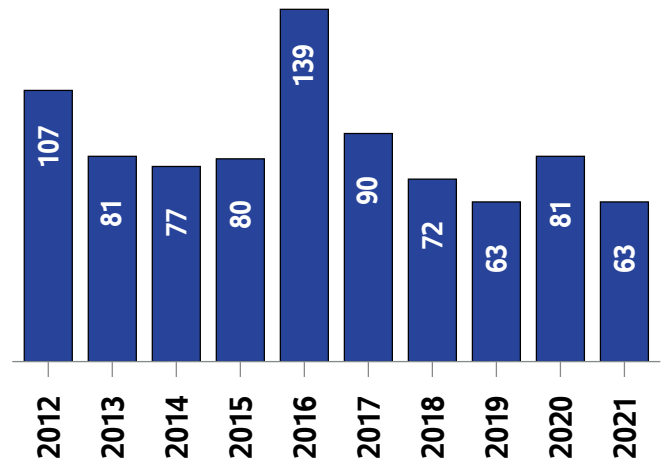
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Frontenac County MLS® Residential Market Activity

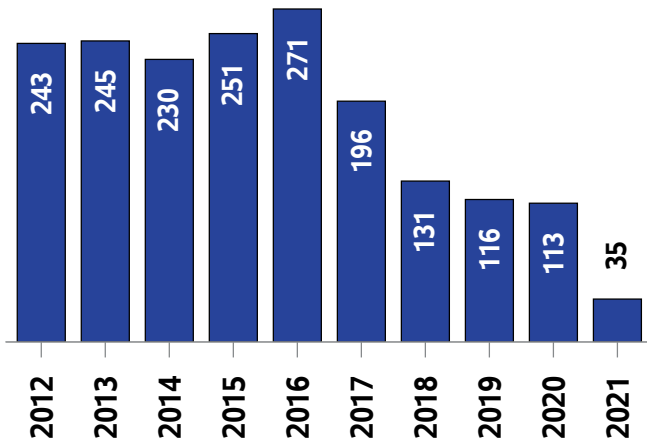
Sales Activity (March only)



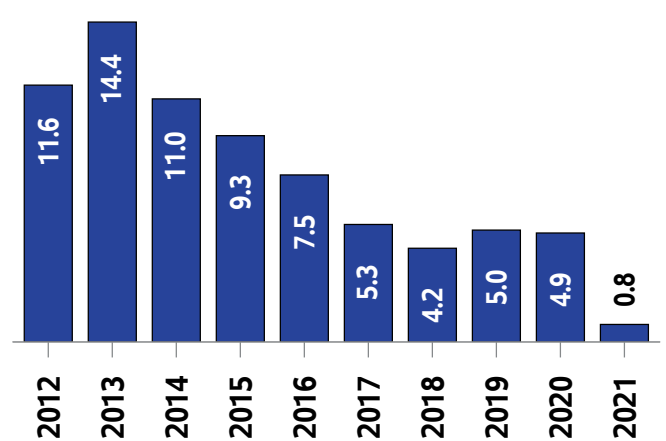
New Listings (March only)



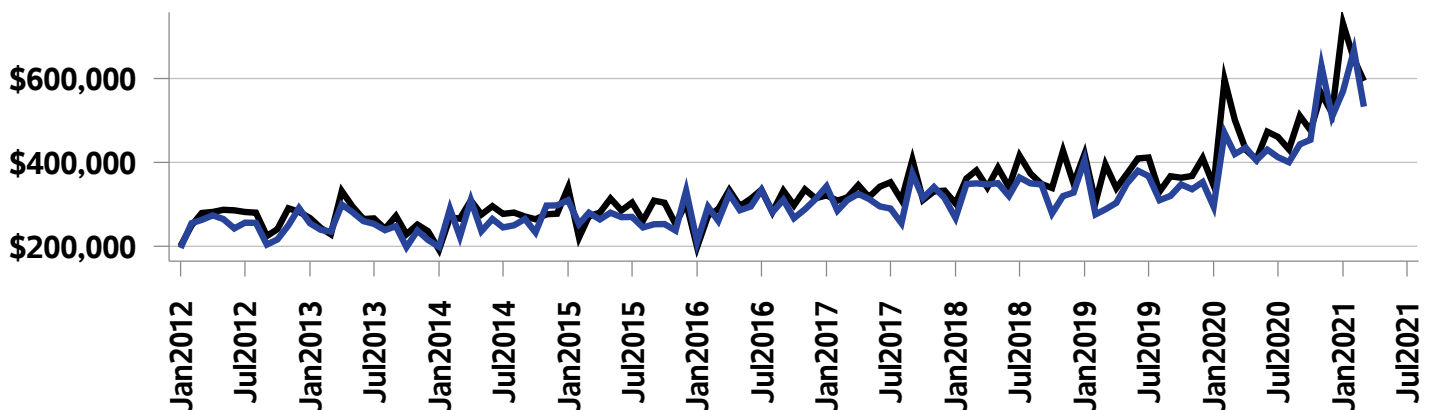
Active Listings (March only)



Months of Inventory (March only)

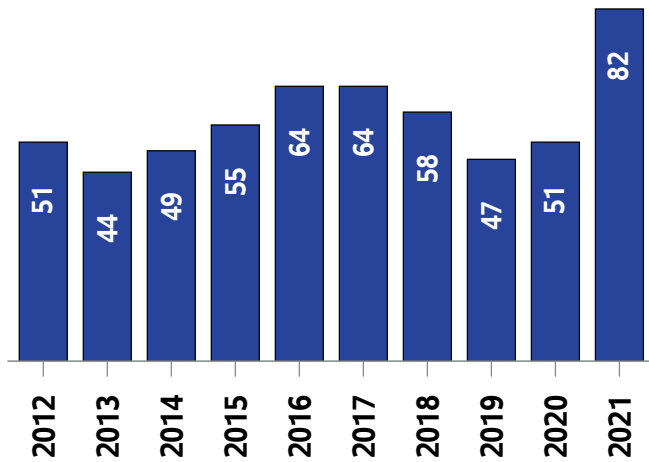


Average Price and Median Price

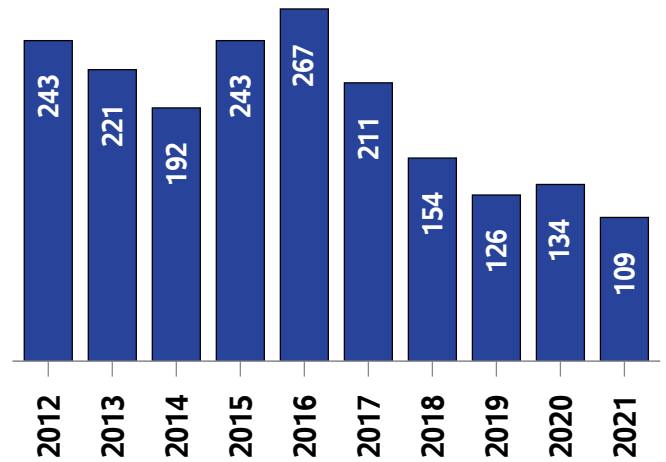


Frontenac County MLS® Residential Market Activity

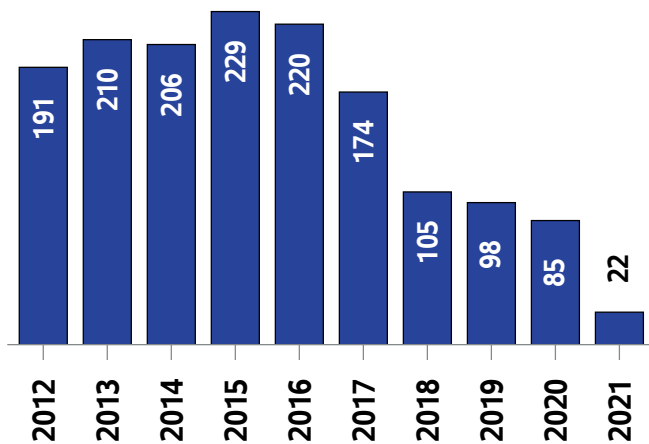
Sales Activity (March Year-to-date)



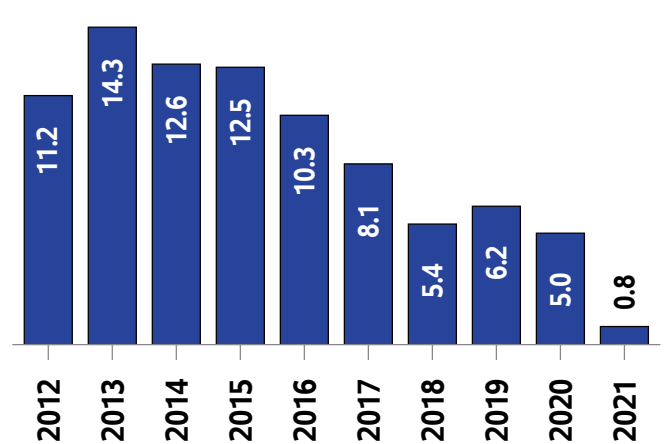
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Frontenac County MLS® Single Family Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	37	68.2	85.0	23.3	15.6	105.6	131.3
Dollar Volume	\$22,433,390	100.0	171.3	95.4	127.9	361.4	348.3
New Listings	56	-18.8	21.7	-8.2	-50.0	-17.6	-15.2
Active Listings	33	-66.7	-61.6	-69.7	-85.3	-83.8	-81.6
Sales to New Listings Ratio ¹	66.1	31.9	43.5	49.2	28.6	26.5	24.2
Months of Inventory ²	0.9	4.5	4.3	3.6	7.0	11.3	11.2
Average Price	\$606,308	18.9	46.7	58.4	97.1	124.4	93.8
Median Price	\$530,000	22.0	81.2	50.4	94.5	135.1	122.2
Sale to List Price Ratio	110.4	102.7	96.8	97.0	95.9	95.9	94.5
Median Days on Market	9.0	20.0	17.0	23.5	78.5	49.5	37.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	70	45.8	70.7	34.6	18.6	70.7	40.0
Dollar Volume	\$44,052,737	90.3	167.1	131.4	172.3	292.6	198.8
New Listings	95	-20.8	-5.9	-29.1	-56.8	-45.7	-50.5
Active Listings ³	20	-73.6	-72.9	-77.4	-89.2	-89.1	-86.4
Sales to New Listings Ratio ⁴	73.7	40.0	40.6	38.8	26.8	23.4	26.0
Months of Inventory ⁵	0.9	4.7	5.4	5.1	9.5	13.4	8.8
Average Price	\$629,325	30.5	56.4	71.9	129.5	129.9	113.4
Median Price	\$600,000	35.4	76.5	71.4	130.9	118.2	130.3
Sale to List Price Ratio	110.2	99.8	96.5	96.5	95.5	95.6	96.0
Median Days on Market	8.5	24.0	22.0	24.5	68.0	44.0	37.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

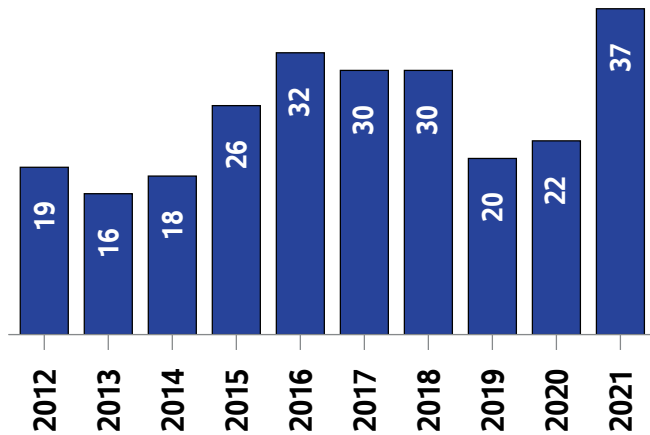
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

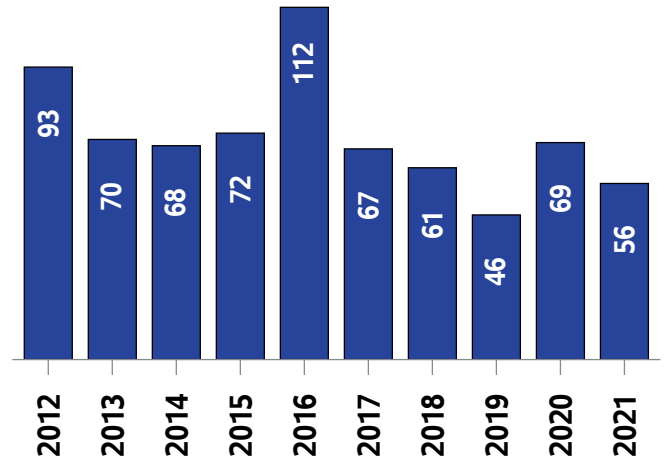
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Frontenac County MLS® Single Family Market Activity

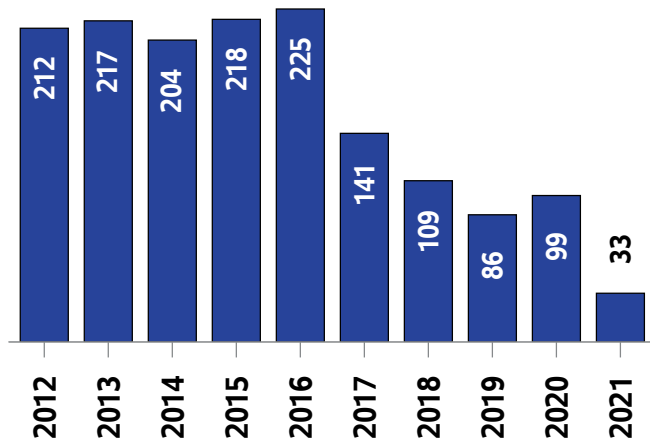
Sales Activity (March only)



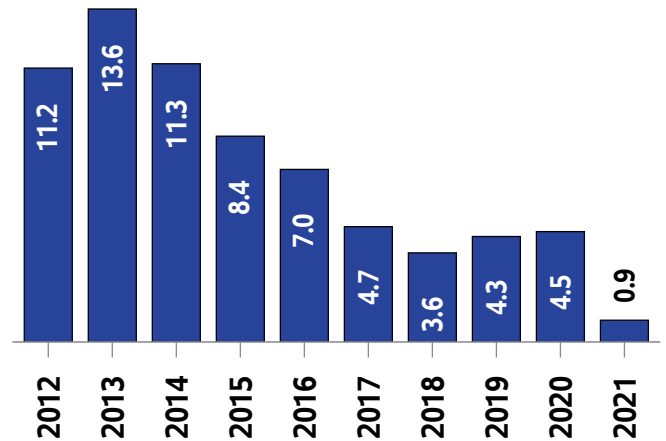
New Listings (March only)



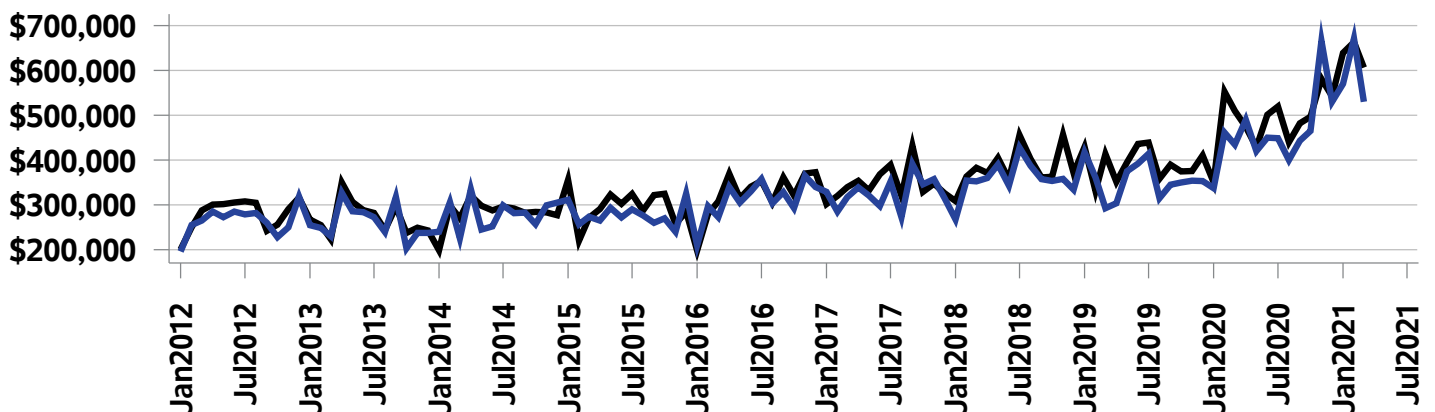
Active Listings (March only)



Months of Inventory (March only)

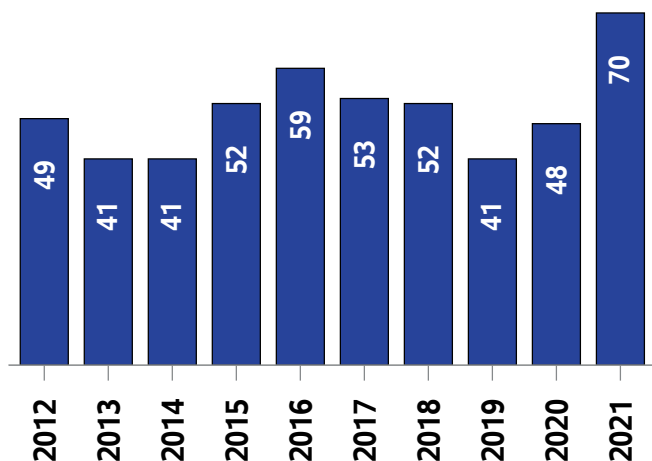


Average Price and Median Price

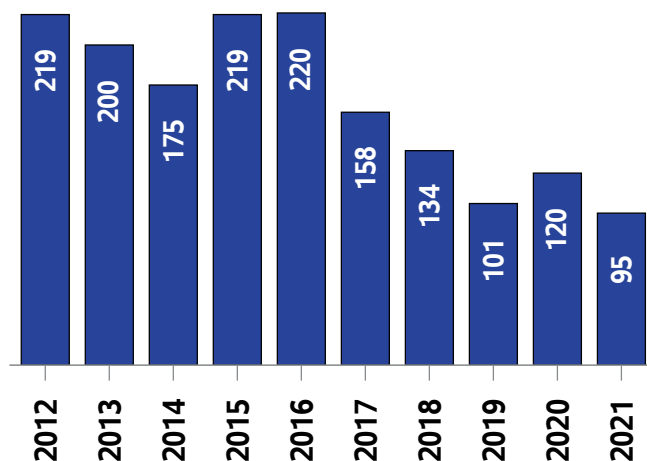


Frontenac County MLS® Single Family Market Activity

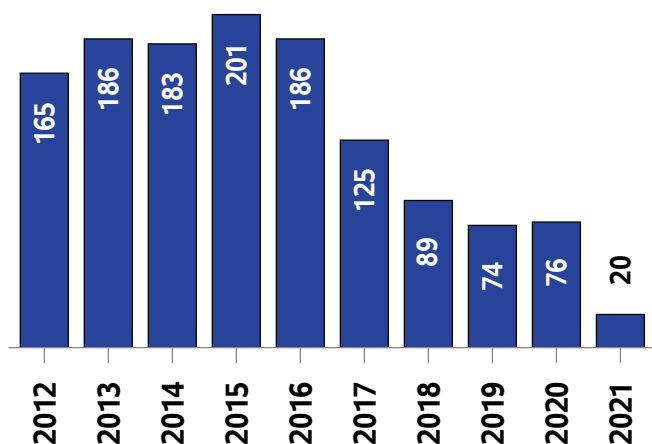
Sales Activity (March Year-to-date)



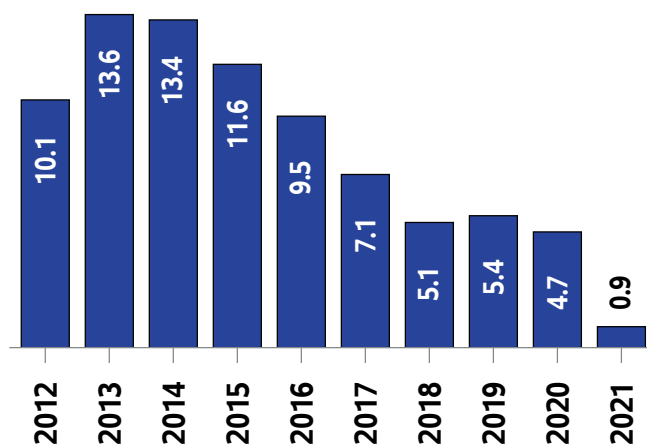
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Greater Napanee MLS® Residential Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	17	21.4	41.7	88.9	13.3	21.4	70.0
Dollar Volume	\$7,276,400	112.9	139.2	163.8	113.1	184.2	279.3
New Listings	31	55.0	72.2	55.0	-11.4	-3.1	6.9
Active Listings	16	-38.5	-15.8	-44.8	-80.0	-79.5	-79.2
Sales to New Listings Ratio ¹	54.8	70.0	66.7	45.0	42.9	43.8	34.5
Months of Inventory ²	0.9	1.9	1.6	3.2	5.3	5.6	7.7
Average Price	\$428,024	75.3	68.9	39.7	88.0	134.1	123.1
Median Price	\$410,000	78.3	82.9	46.8	110.3	123.7	99.8
Sale to List Price Ratio	111.3	97.4	97.2	96.9	96.8	95.2	93.9
Median Days on Market	8.0	14.0	14.5	44.0	22.0	35.0	24.5

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	39	34.5	21.9	77.3	5.4	18.2	34.5
Dollar Volume	\$16,599,161	108.1	114.9	175.9	109.8	147.6	183.5
New Listings	53	15.2	32.5	15.2	-44.8	-39.1	-42.4
Active Listings ³	10	-60.5	-34.8	-58.9	-86.2	-86.0	-85.1
Sales to New Listings Ratio ⁴	73.6	63.0	80.0	47.8	38.5	37.9	31.5
Months of Inventory ⁵	0.8	2.6	1.4	3.3	5.9	6.5	7.0
Average Price	\$425,620	54.8	76.3	55.7	99.0	109.5	110.8
Median Price	\$412,000	55.5	79.0	79.1	108.1	128.9	97.6
Sale to List Price Ratio	108.1	97.3	97.4	97.0	96.8	94.8	95.1
Median Days on Market	12.0	16.0	15.5	32.5	30.0	44.0	34.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

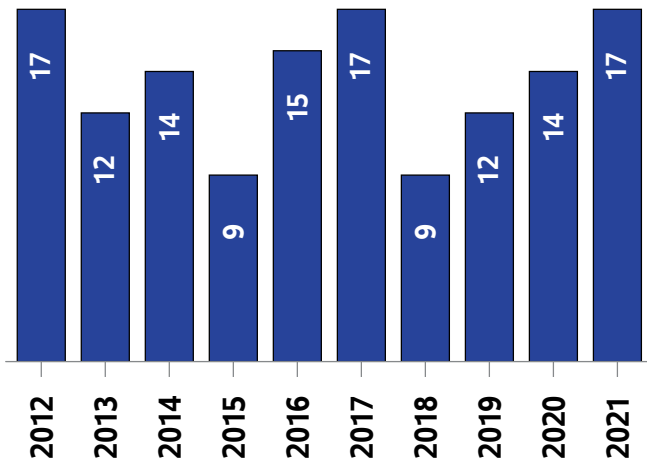
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

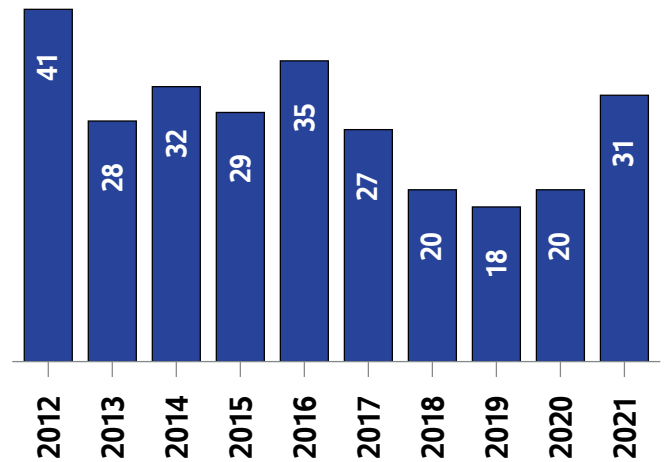
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Greater Napanee MLS® Residential Market Activity

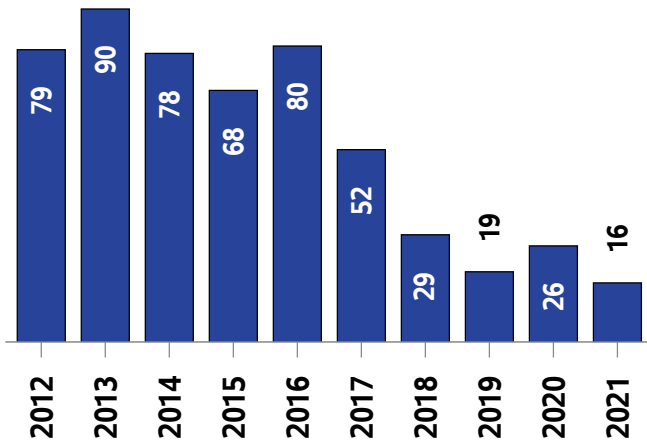
Sales Activity (March only)



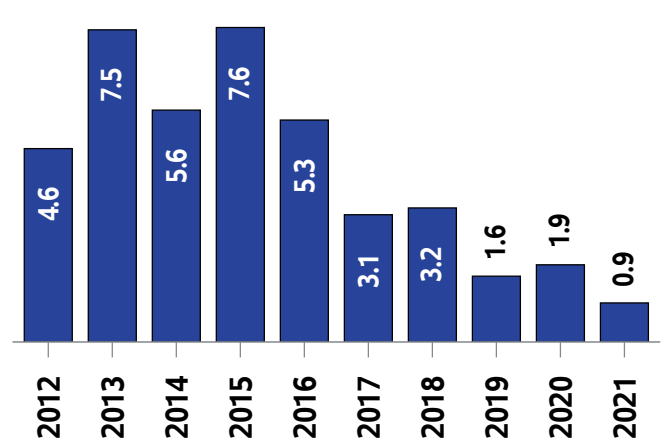
New Listings (March only)



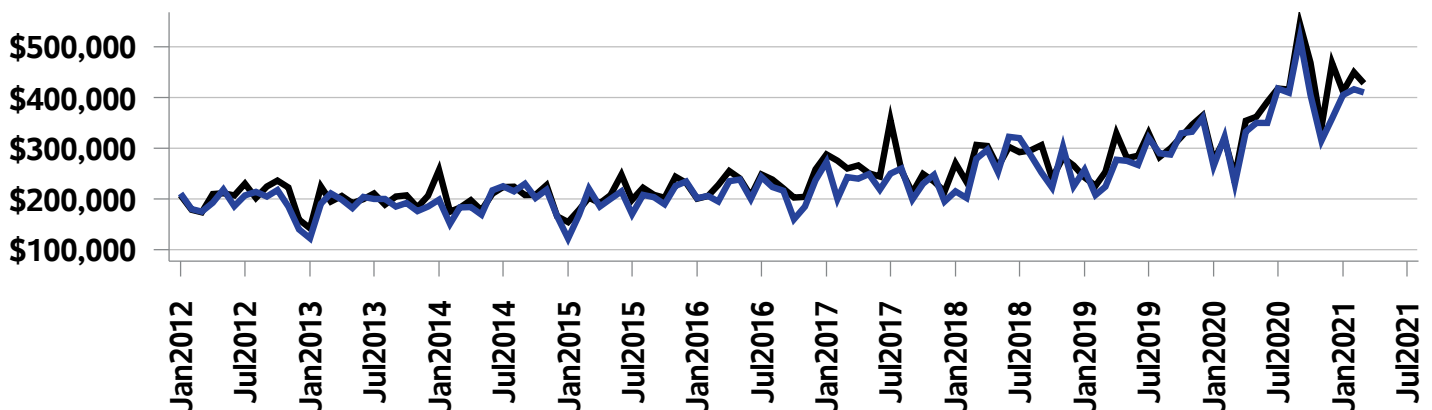
Active Listings (March only)



Months of Inventory (March only)

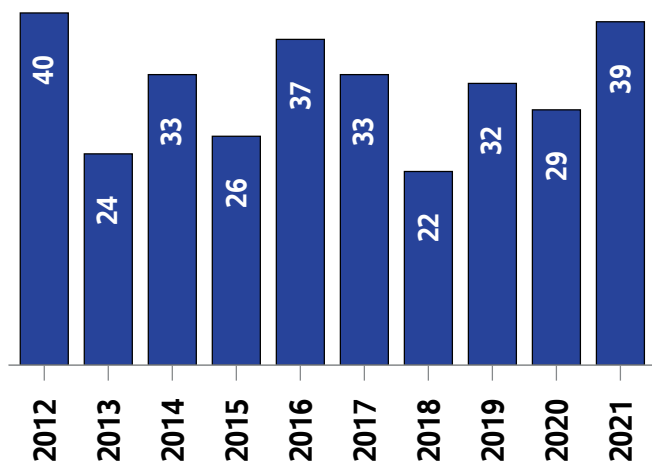


Average Price and Median Price

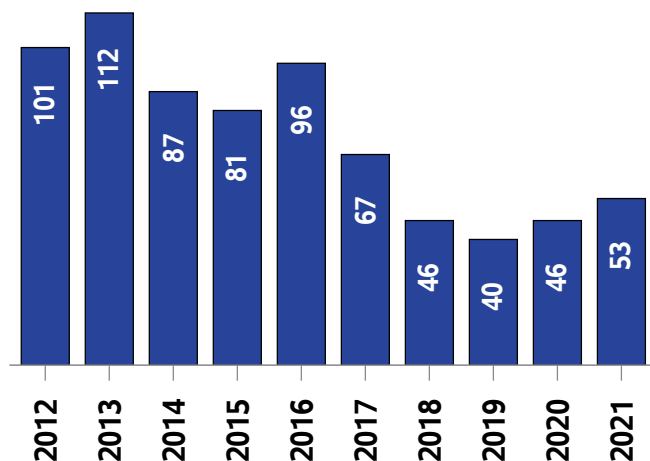


Greater Napanee MLS® Residential Market Activity

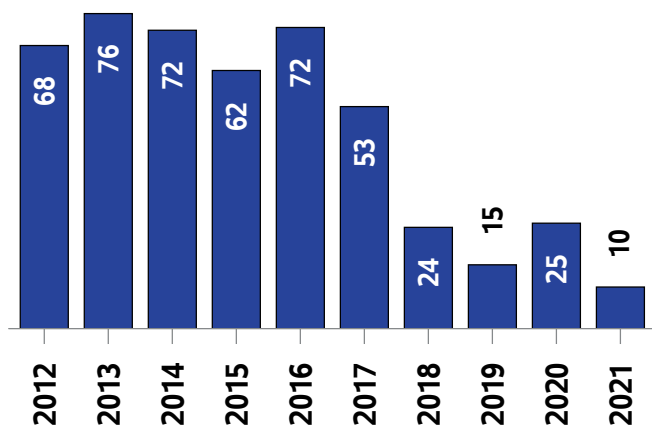
Sales Activity (March Year-to-date)



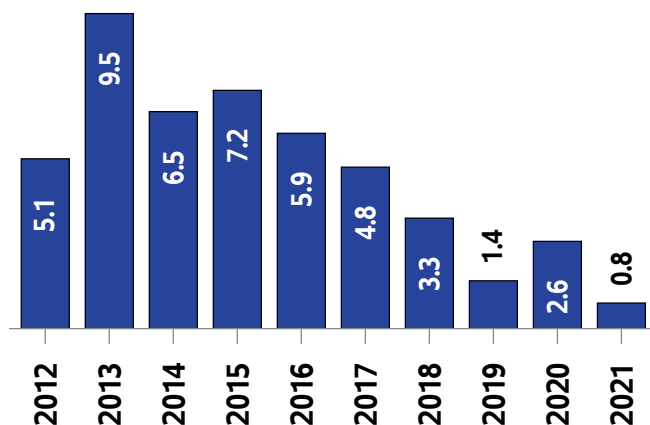
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Greater Napanee MLS® Single Family Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	11	10.0	10.0	22.2	-15.4	-15.4	37.5
Dollar Volume	\$5,366,900	96.0	101.6	94.6	78.9	120.1	251.6
New Listings	19	35.7	26.7	11.8	-34.5	-13.6	-20.8
Active Listings	8	-61.9	-42.9	-63.6	-87.5	-85.7	-86.7
Sales to New Listings Ratio ¹	57.9	71.4	66.7	52.9	44.8	59.1	33.3
Months of Inventory ²	0.7	2.1	1.4	2.4	4.9	4.3	7.5
Average Price	\$487,900	78.2	83.3	59.2	111.4	160.1	155.7
Median Price	\$520,000	108.1	117.6	86.1	166.7	178.8	153.3
Sale to List Price Ratio	112.4	96.8	96.3	96.9	96.8	95.0	93.1
Median Days on Market	7.0	14.5	14.5	44.0	22.0	39.0	29.5

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	28	21.7	3.7	40.0	-9.7	0.0	40.0
Dollar Volume	\$12,696,411	88.8	89.5	125.1	85.6	107.5	186.3
New Listings	32	-13.5	6.7	-17.9	-60.0	-49.2	-54.9
Active Listings ³	4	-76.4	-63.9	-78.3	-92.3	-92.1	-91.7
Sales to New Listings Ratio ⁴	87.5	62.2	90.0	51.3	38.8	44.4	28.2
Months of Inventory ⁵	0.5	2.4	1.3	3.0	5.5	5.9	7.8
Average Price	\$453,443	55.1	82.7	60.8	105.5	107.5	104.5
Median Price	\$437,500	50.9	86.2	87.8	103.6	131.5	101.1
Sale to List Price Ratio	108.1	97.0	96.9	96.8	96.8	94.9	94.4
Median Days on Market	11.5	16.0	15.0	36.0	31.0	49.0	44.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

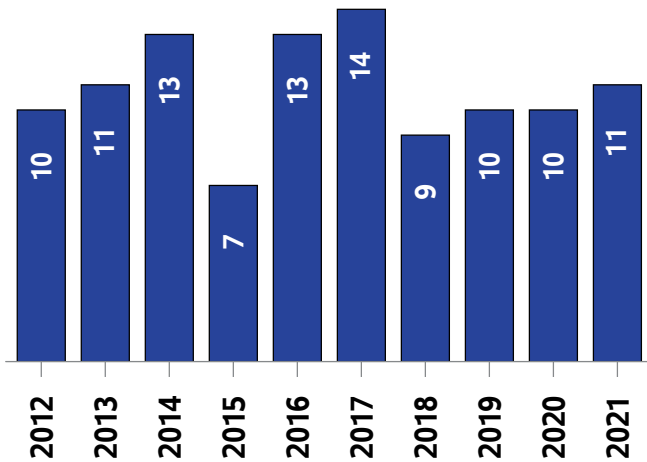
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

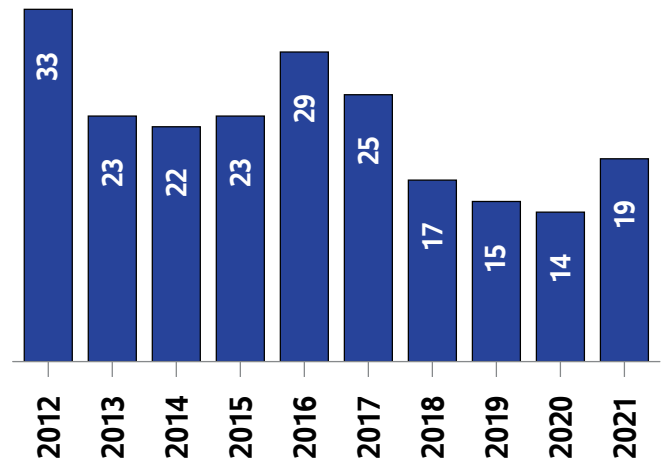
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Greater Napanee MLS® Single Family Market Activity

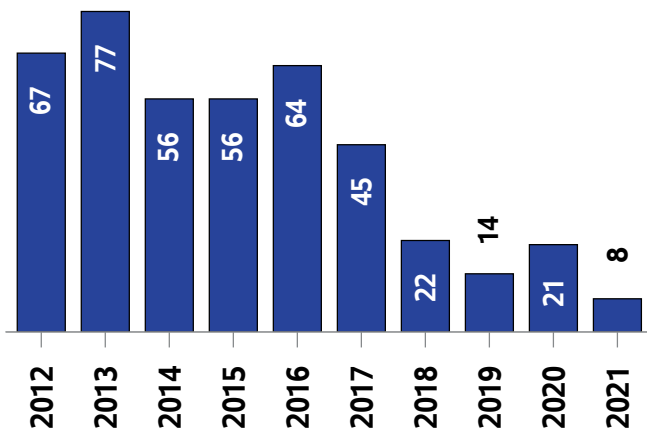
Sales Activity (March only)



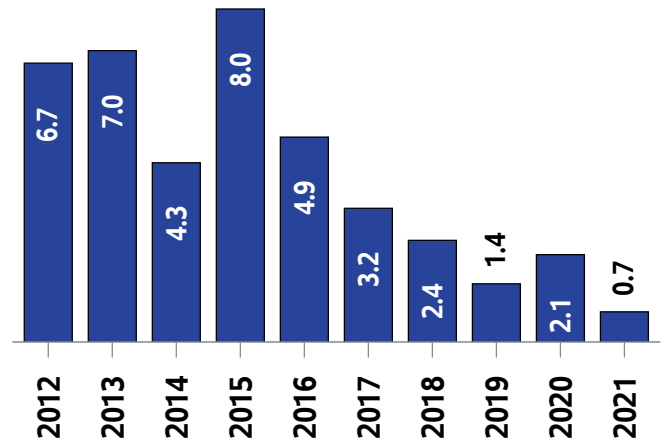
New Listings (March only)



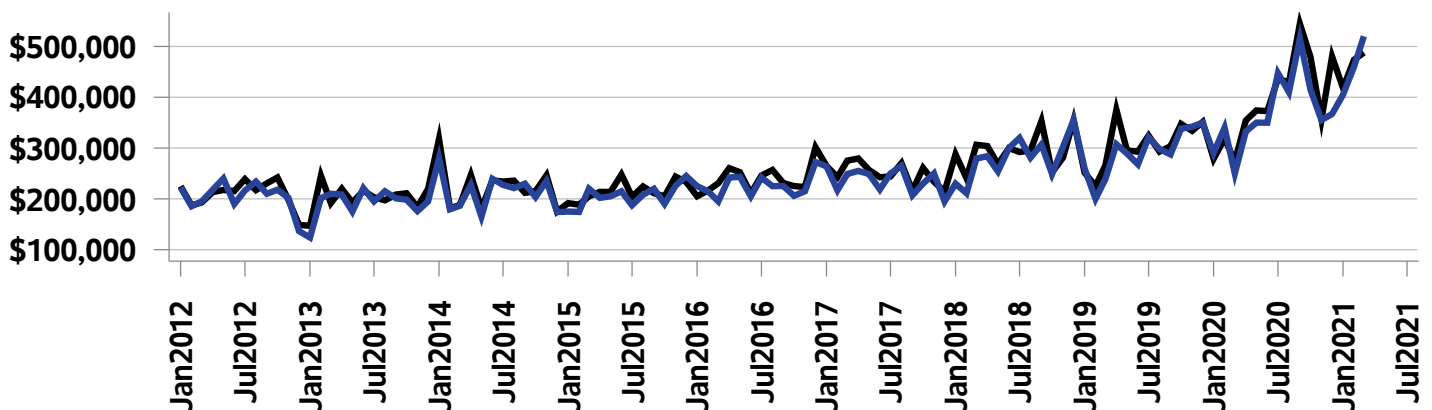
Active Listings (March only)



Months of Inventory (March only)

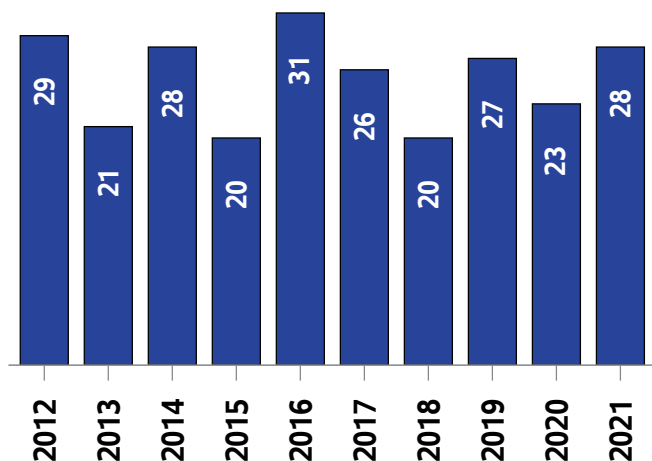


Average Price and Median Price

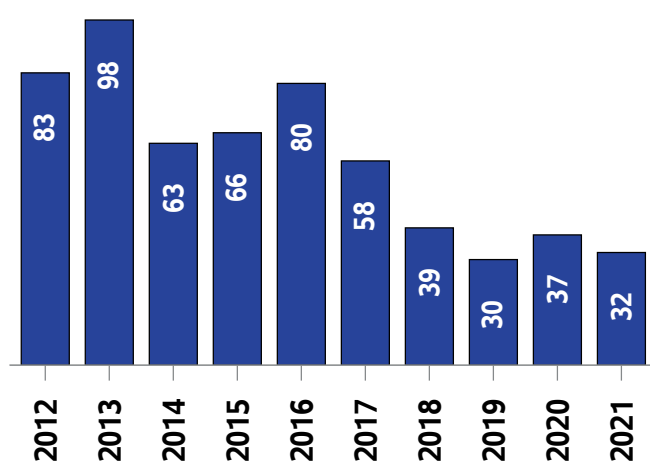


Greater Napanee MLS® Single Family Market Activity

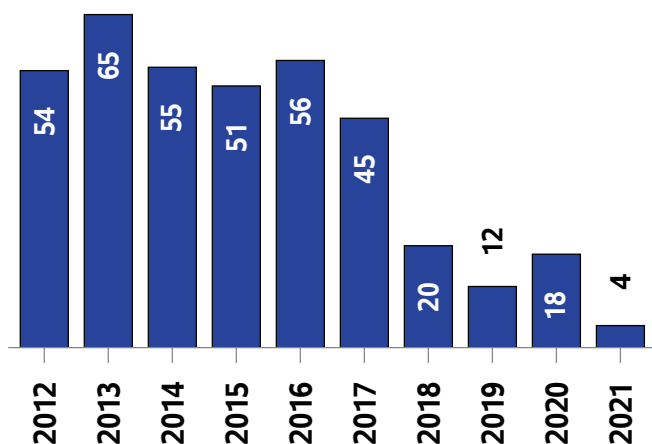
Sales Activity (March Year-to-date)



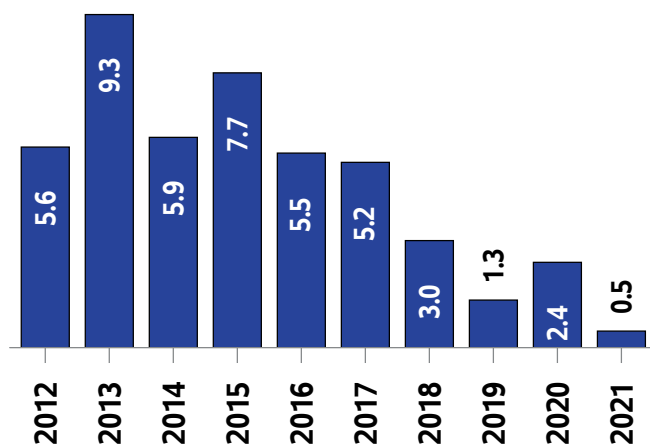
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kingston MLS® Residential Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	323	70.0	93.4	56.0	79.4	127.5	70.0
Dollar Volume	\$191,214,781	121.9	169.0	152.0	210.7	320.8	242.8
New Listings	421	30.3	38.0	24.2	2.7	16.0	-1.9
Active Listings	212	-33.5	-47.0	-45.6	-76.2	-74.5	-67.7
Sales to New Listings Ratio ¹	76.7	58.8	54.8	61.1	43.9	39.1	44.3
Months of Inventory ²	0.7	1.7	2.4	1.9	4.9	5.8	3.5
Average Price	\$591,996	30.5	39.1	61.5	73.1	85.0	101.7
Median Price	\$541,000	30.0	40.5	63.2	86.9	90.6	112.2
Sale to List Price Ratio	108.6	99.9	99.7	99.1	97.5	97.1	97.4
Median Days on Market	7.0	13.0	15.0	17.0	36.0	30.0	21.5

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	641	46.7	59.1	57.5	65.2	95.4	62.3
Dollar Volume	\$376,780,478	91.1	126.9	140.8	197.5	267.3	240.2
New Listings	880	13.0	23.2	26.6	-16.7	-10.5	-5.4
Active Listings ³	183	-33.6	-46.8	-44.4	-76.6	-74.7	-65.0
Sales to New Listings Ratio ⁴	72.8	56.1	56.4	58.6	36.7	33.4	42.5
Months of Inventory ⁵	0.9	1.9	2.6	2.4	6.1	6.6	4.0
Average Price	\$587,801	30.3	42.7	52.9	80.1	88.0	109.6
Median Price	\$535,000	32.2	41.8	60.2	87.7	91.1	116.6
Sale to List Price Ratio	107.4	100.3	99.5	99.0	97.1	97.0	97.4
Median Days on Market	7.0	13.0	15.0	19.0	41.0	36.5	23.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

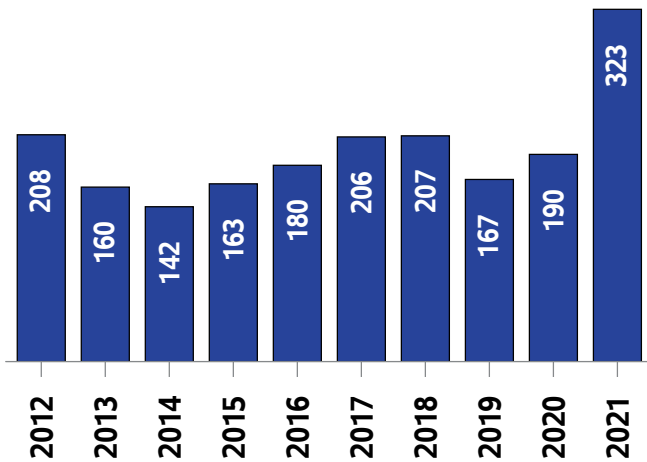
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

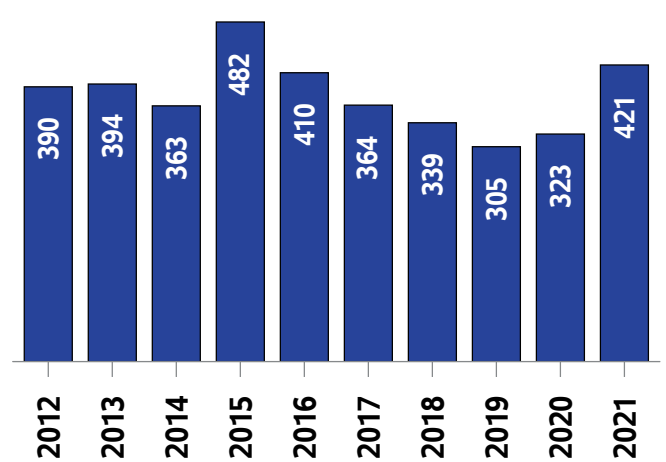
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Kingston MLS® Residential Market Activity

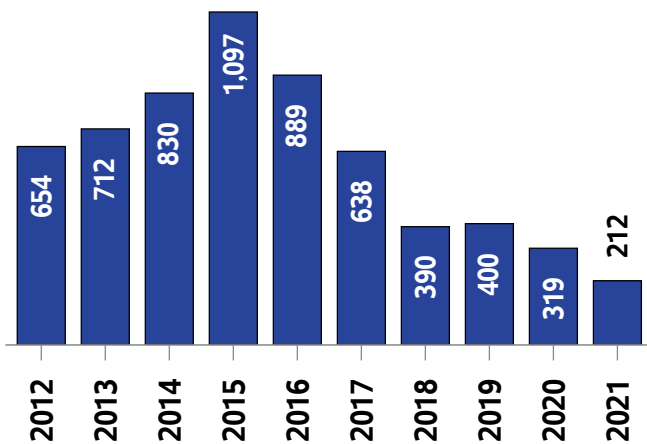
Sales Activity (March only)



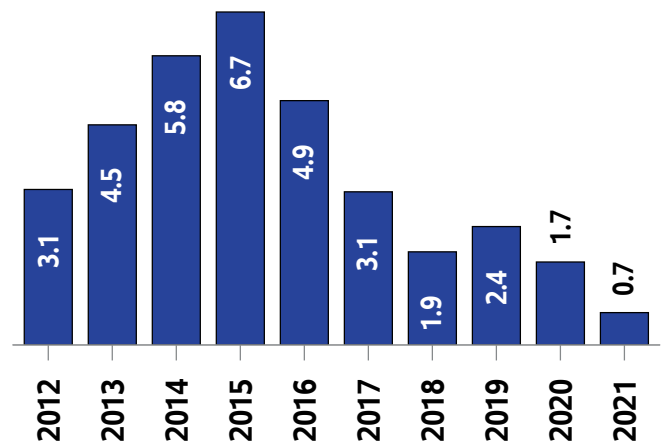
New Listings (March only)



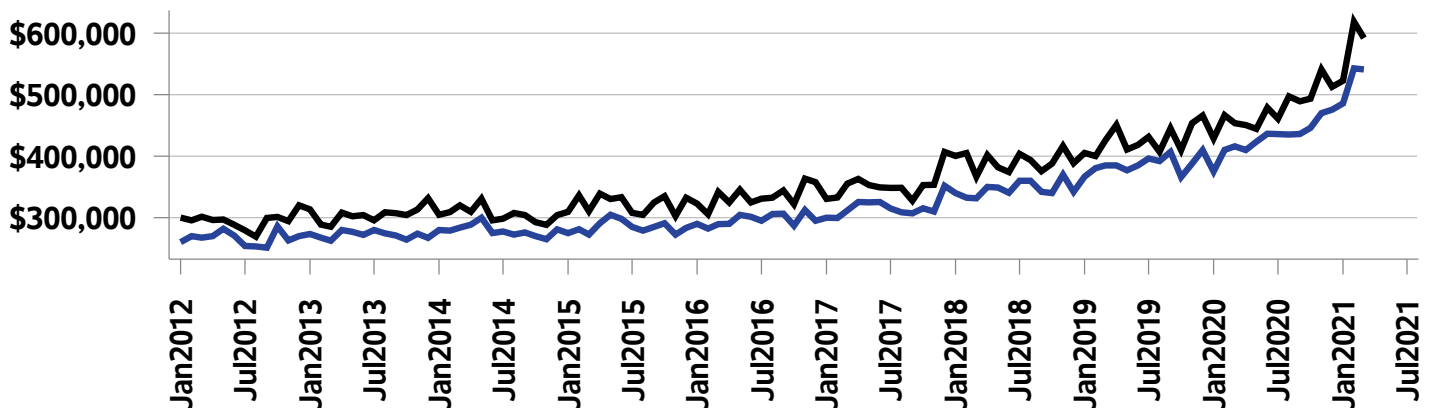
Active Listings (March only)



Months of Inventory (March only)

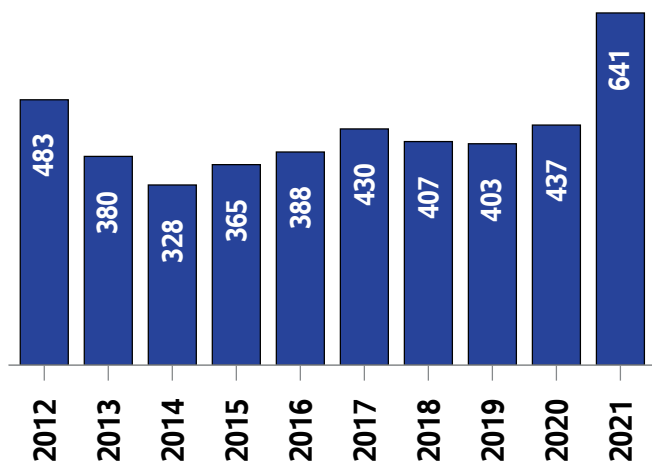


Average Price and Median Price

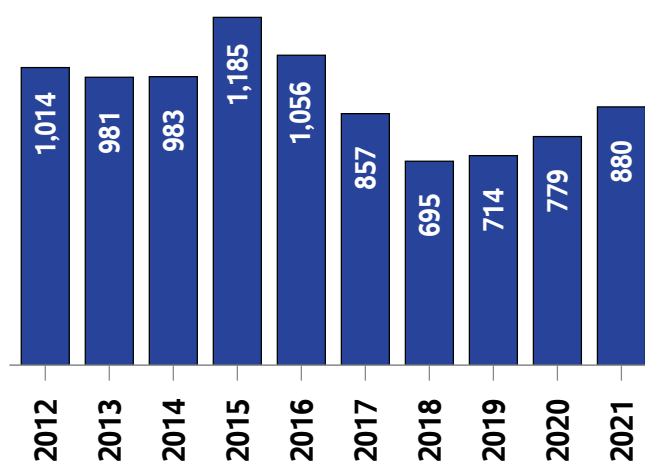


Kingston MLS® Residential Market Activity

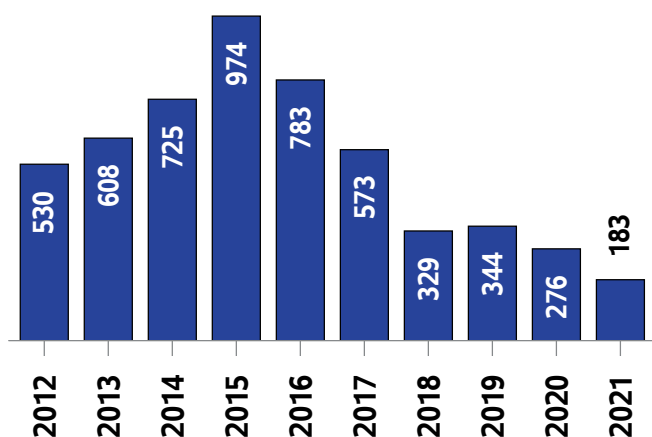
Sales Activity (March Year-to-date)



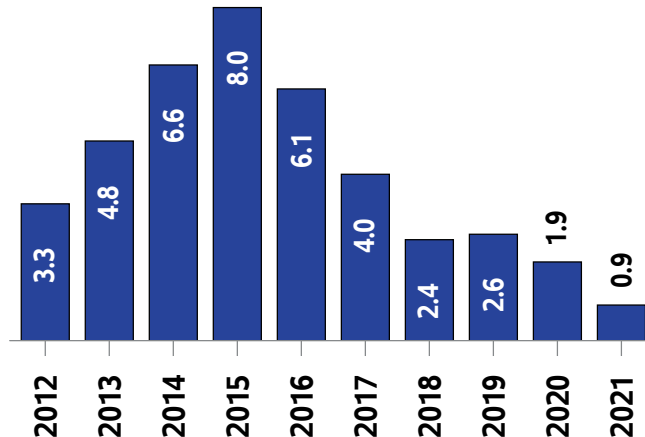
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kingston MLS® Single Family Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	226	88.3	101.8	56.9	82.3	133.0	82.3
Dollar Volume	\$145,481,371	146.9	187.0	157.4	236.5	338.5	256.0
New Listings	265	16.7	29.9	6.9	-18.7	3.1	-12.5
Active Listings	116	-53.6	-58.9	-61.6	-83.3	-80.0	-77.0
Sales to New Listings Ratio ¹	85.3	52.9	54.9	58.1	38.0	37.7	40.9
Months of Inventory ²	0.5	2.1	2.5	2.1	5.6	6.0	4.1
Average Price	\$643,723	31.1	42.2	64.0	84.6	88.2	95.3
Median Price	\$611,000	36.9	49.6	72.9	93.2	96.5	106.6
Sale to List Price Ratio	108.4	99.4	99.8	99.0	97.4	97.2	97.0
Median Days on Market	7.0	14.0	14.0	16.0	34.5	30.0	24.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	426	60.2	54.9	53.8	55.5	87.7	59.6
Dollar Volume	\$265,741,026	104.2	118.3	133.3	182.5	246.8	224.3
New Listings	545	0.6	13.3	8.8	-31.2	-21.0	-18.0
Active Listings ³	103	-51.1	-57.2	-59.6	-82.7	-79.4	-74.3
Sales to New Listings Ratio ⁴	78.2	49.1	57.2	55.3	34.6	32.9	40.2
Months of Inventory ⁵	0.7	2.4	2.6	2.8	6.5	6.6	4.5
Average Price	\$623,805	27.5	40.9	51.7	81.7	84.8	103.2
Median Price	\$592,500	31.7	45.2	65.7	86.6	94.9	117.8
Sale to List Price Ratio	107.7	100.0	99.4	98.8	96.8	96.9	97.2
Median Days on Market	7.0	13.0	15.0	19.0	41.0	36.0	25.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

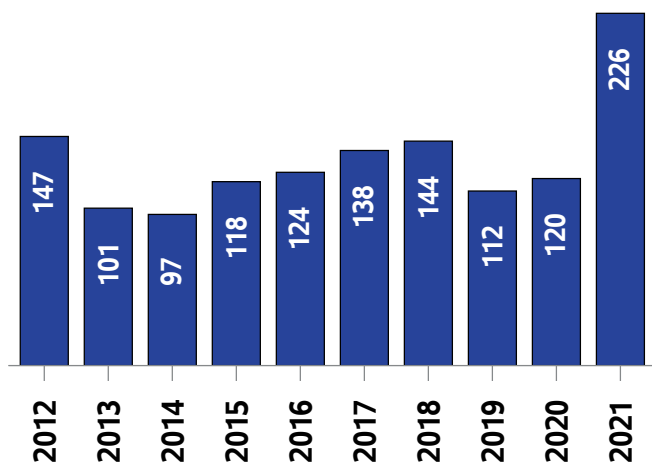
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

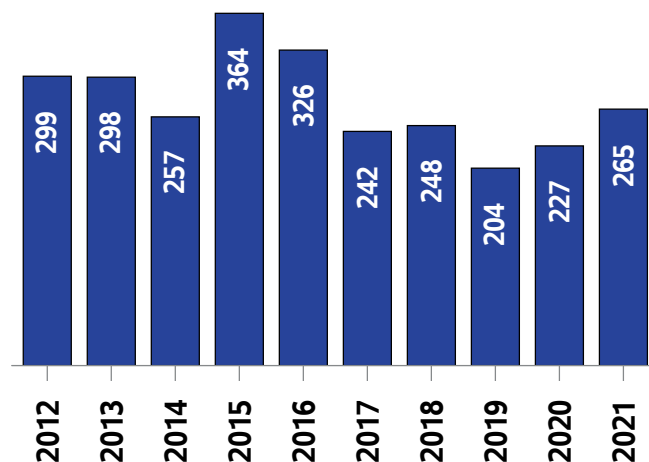
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Kingston MLS® Single Family Market Activity

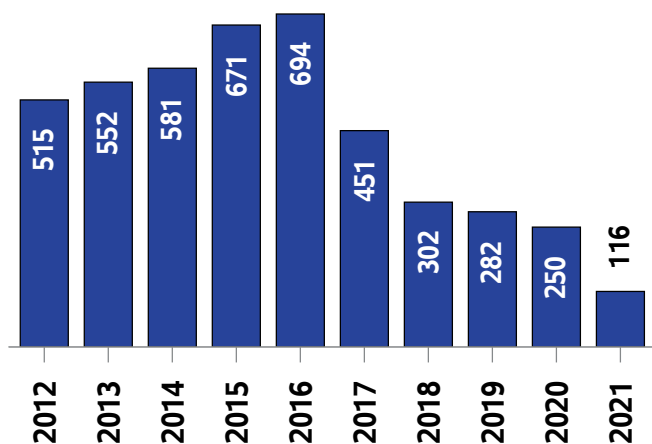
Sales Activity (March only)



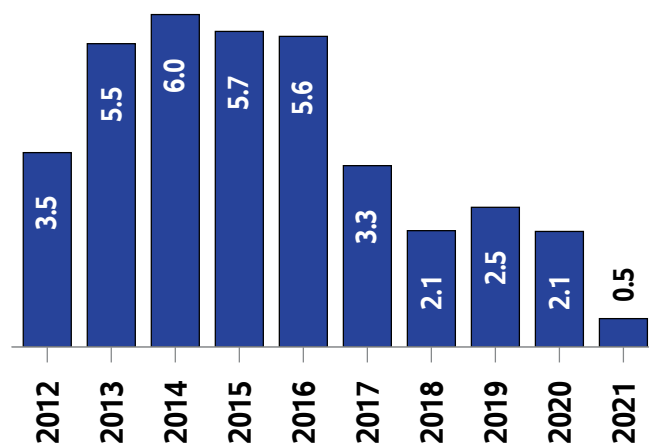
New Listings (March only)



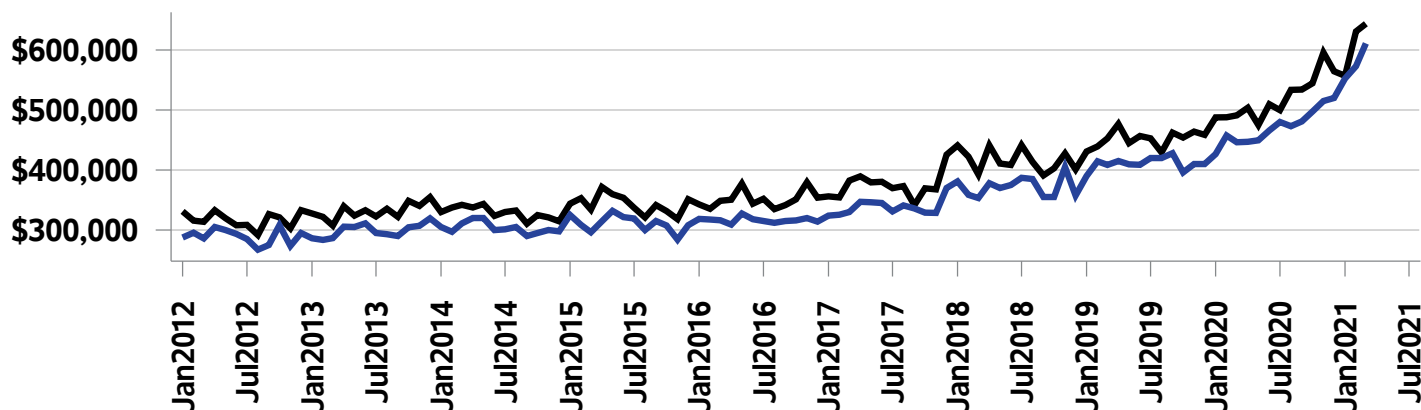
Active Listings (March only)



Months of Inventory (March only)

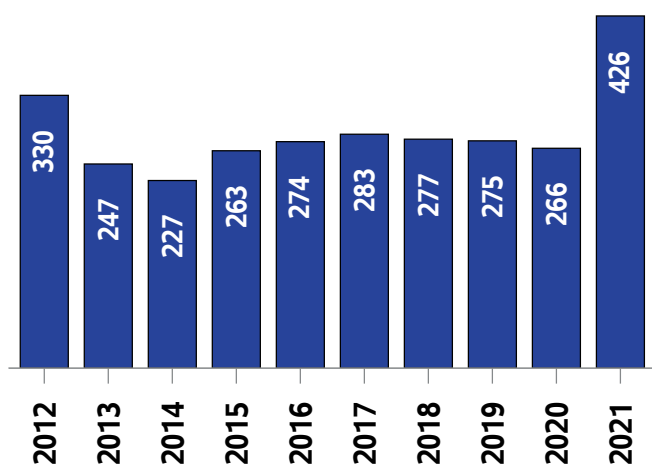


Average Price and Median Price

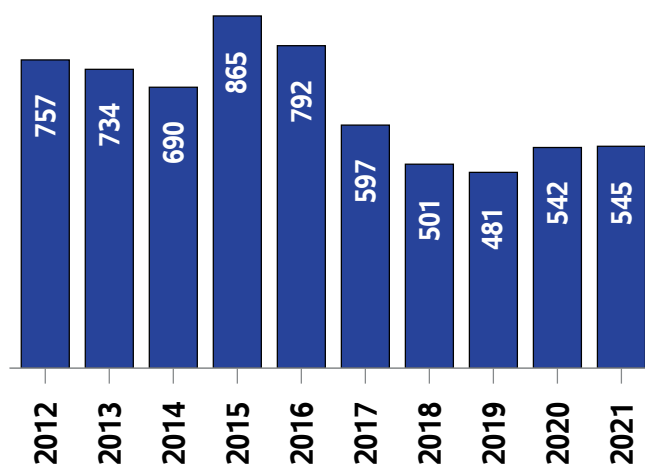


Kingston MLS® Single Family Market Activity

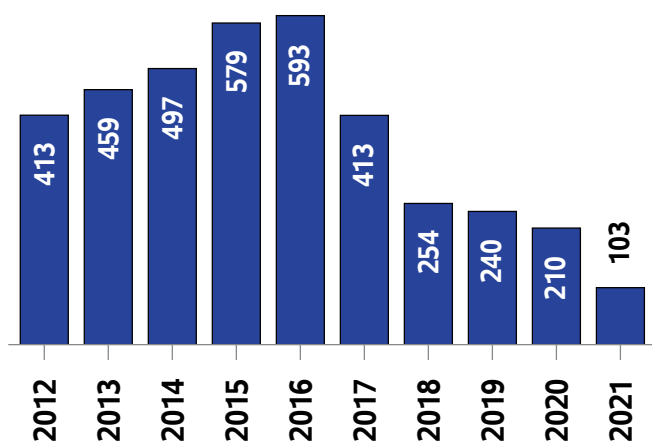
Sales Activity (March Year-to-date)



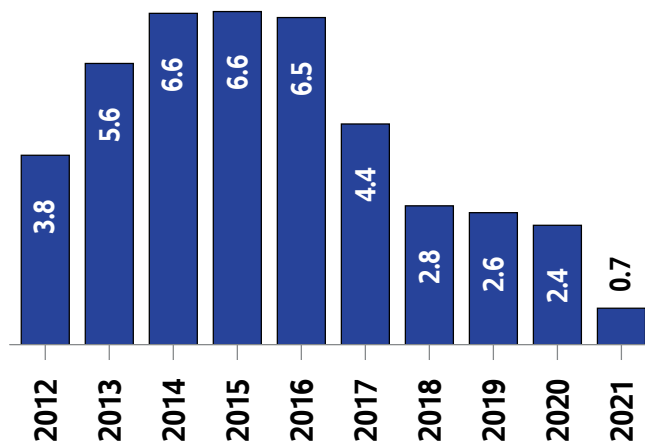
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Lennox and Addington MLS® Residential Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	66	46.7	13.8	46.7	61.0	94.1	127.6
Dollar Volume	\$35,359,391	107.0	85.8	164.9	202.6	357.9	432.3
New Listings	95	23.4	30.1	-15.2	-26.9	-20.2	-29.6
Active Listings	47	-66.4	-69.9	-75.8	-86.3	-84.8	-83.7
Sales to New Listings Ratio ¹	69.5	58.4	79.5	40.2	31.5	28.6	21.5
Months of Inventory ²	0.7	3.1	2.7	4.3	8.4	9.1	9.9
Average Price	\$535,748	41.2	63.3	80.6	88.0	135.9	133.9
Median Price	\$520,000	40.5	58.8	77.5	85.8	134.8	134.8
Sale to List Price Ratio	112.2	99.5	97.6	98.6	97.2	96.0	96.8
Median Days on Market	7.0	19.0	26.0	20.0	35.0	42.5	29.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	148	25.4	21.3	46.5	39.6	97.3	117.6
Dollar Volume	\$80,593,445	84.0	103.2	154.6	186.3	352.9	423.6
New Listings	187	-13.0	-16.1	-22.4	-43.5	-40.8	-41.2
Active Listings ³	42	-69.8	-72.5	-73.2	-85.9	-85.2	-82.7
Sales to New Listings Ratio ⁴	79.1	54.9	54.7	41.9	32.0	23.7	21.4
Months of Inventory ⁵	0.9	3.6	3.8	4.7	8.5	11.5	10.8
Average Price	\$544,550	46.7	67.5	73.7	105.1	129.5	140.6
Median Price	\$492,500	38.7	51.5	61.5	92.0	109.6	123.1
Sale to List Price Ratio	108.9	98.4	97.1	98.3	96.1	96.5	96.4
Median Days on Market	8.0	28.0	36.0	25.0	48.0	49.0	27.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

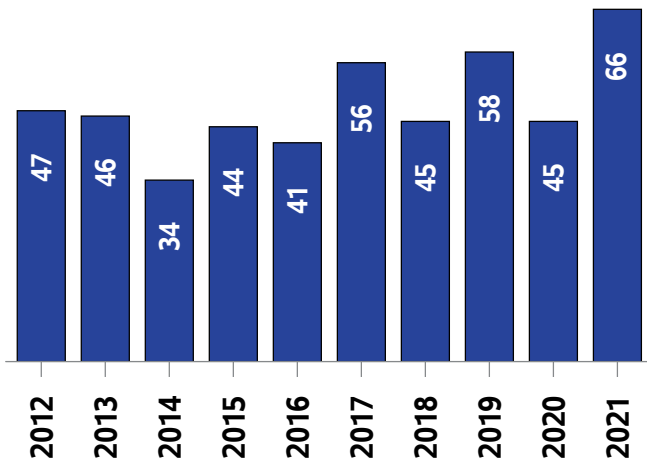
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

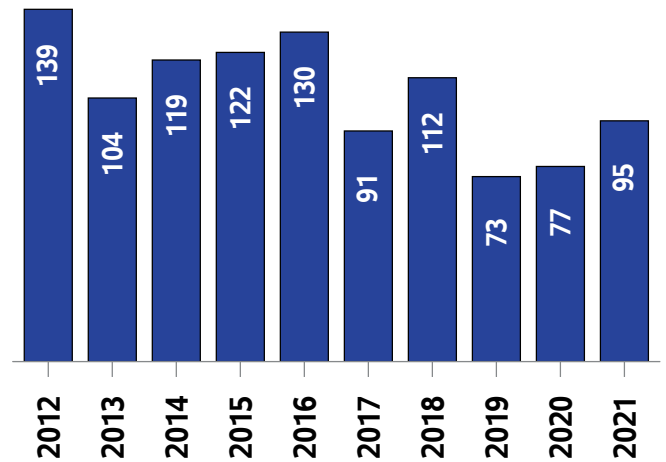
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Lennox and Addington MLS® Residential Market Activity

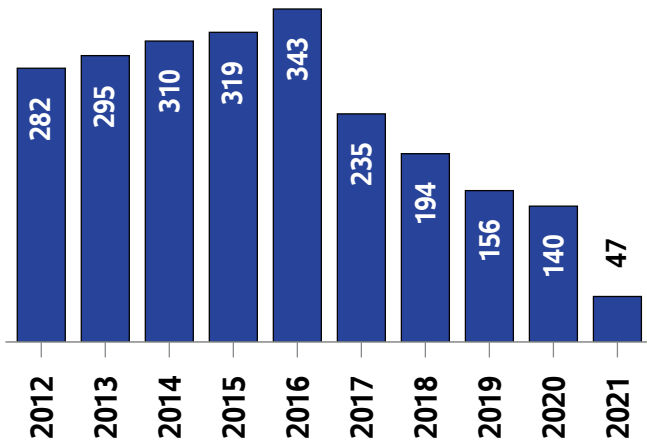
Sales Activity (March only)



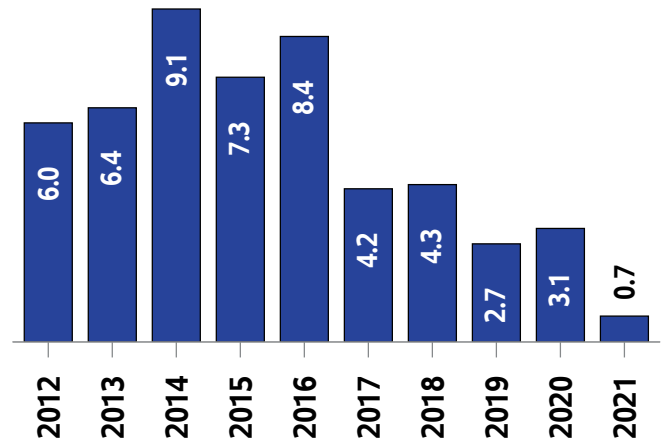
New Listings (March only)



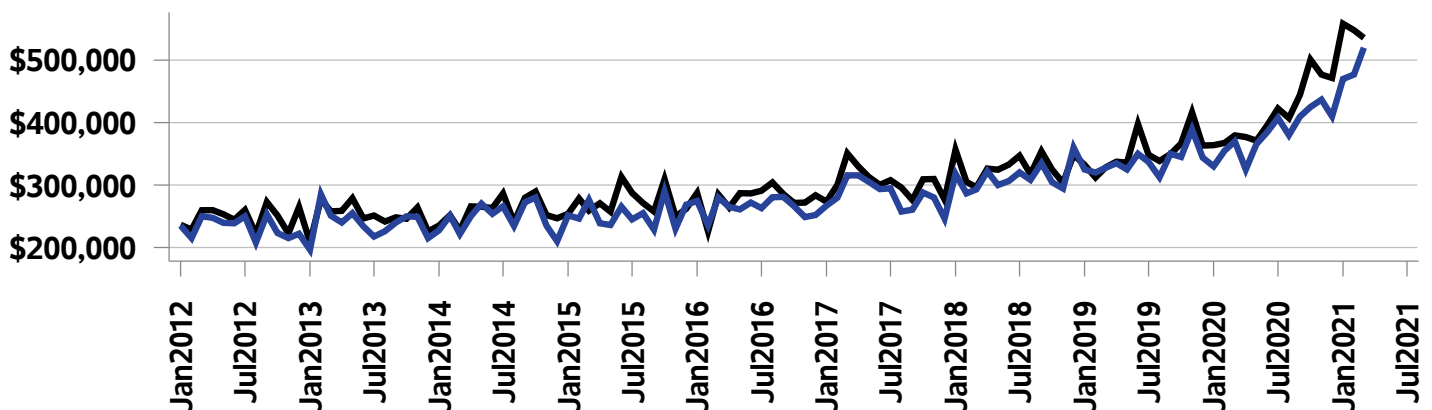
Active Listings (March only)



Months of Inventory (March only)

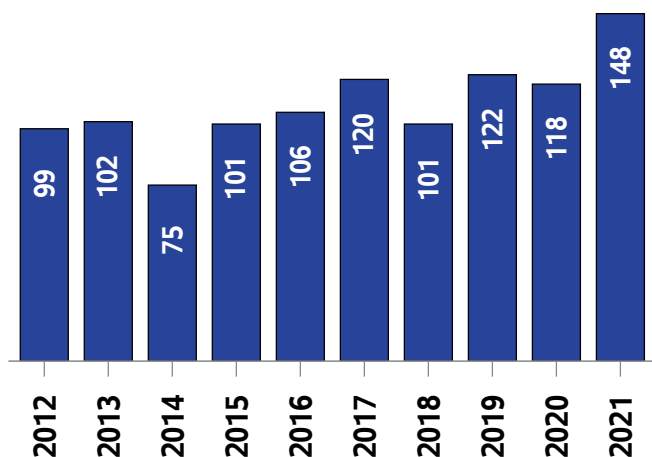


Average Price and Median Price

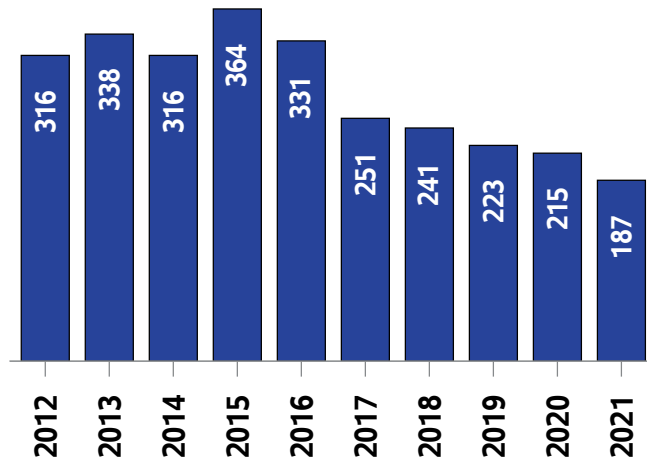


Lennox and Addington MLS® Residential Market Activity

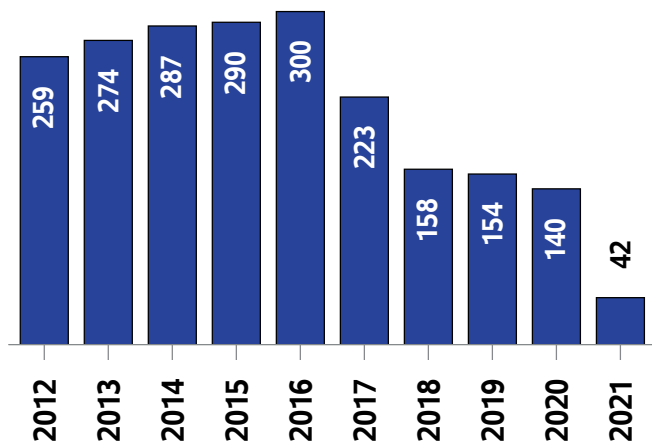
Sales Activity (March Year-to-date)



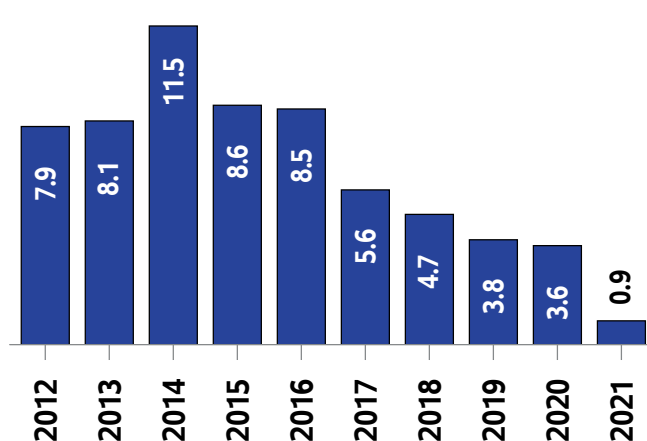
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Lennox and Addington MLS® Single Family Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	56	55.6	9.8	33.3	47.4	100.0	133.3
Dollar Volume	\$30,837,301	113.3	77.8	140.1	181.0	380.9	421.3
New Listings	80	15.9	25.0	-9.1	-33.3	-29.8	-32.2
Active Listings	40	-66.4	-69.0	-74.8	-86.8	-85.9	-84.8
Sales to New Listings Ratio ¹	70.0	52.2	79.7	47.7	31.7	24.6	20.3
Months of Inventory ²	0.7	3.3	2.5	3.8	7.9	10.1	11.0
Average Price	\$550,666	37.1	61.9	80.1	90.7	140.4	123.4
Median Price	\$537,500	37.4	55.8	70.6	88.6	142.7	137.3
Sale to List Price Ratio	112.1	99.4	97.2	98.7	97.2	95.6	97.1
Median Days on Market	7.0	17.5	29.0	20.5	39.5	46.0	28.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	127	36.6	19.8	44.3	30.9	89.6	101.6
Dollar Volume	\$71,869,755	96.9	99.7	150.9	173.6	346.3	390.1
New Listings	159	-13.1	-20.1	-19.7	-48.0	-45.2	-45.0
Active Listings ³	35	-69.6	-72.5	-74.1	-86.6	-86.5	-84.6
Sales to New Listings Ratio ⁴	79.9	50.8	53.3	44.4	31.7	23.1	21.8
Months of Inventory ⁵	0.8	3.7	3.6	4.6	8.1	11.6	10.8
Average Price	\$565,904	44.2	66.6	73.9	108.9	135.5	143.1
Median Price	\$500,000	35.1	48.1	58.1	85.2	112.8	125.1
Sale to List Price Ratio	109.0	98.4	97.0	98.4	96.1	96.3	96.5
Median Days on Market	8.0	26.0	36.0	24.5	48.0	49.0	27.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

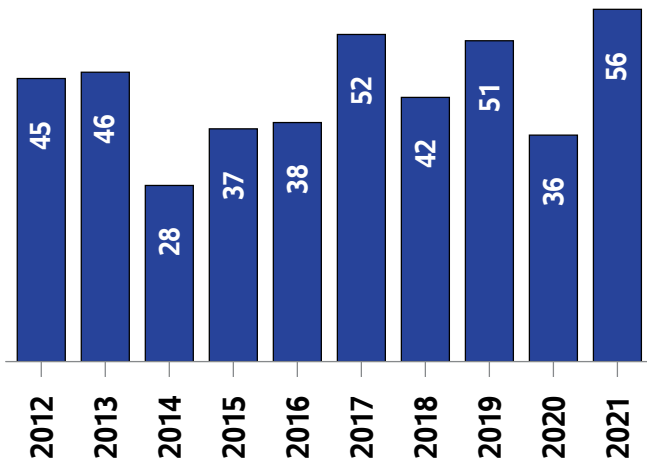
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

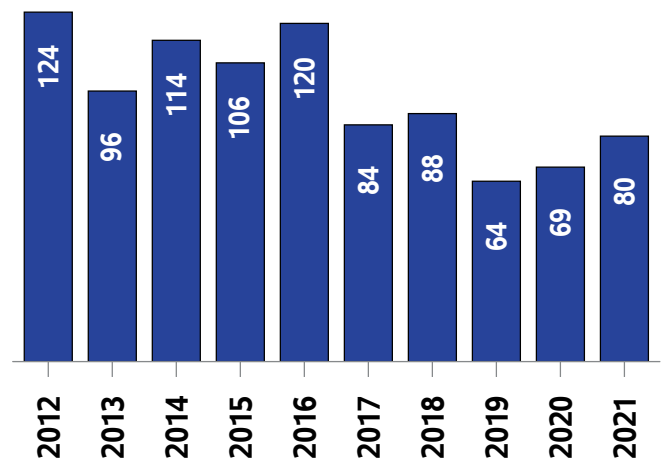
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Lennox and Addington MLS® Single Family Market Activity

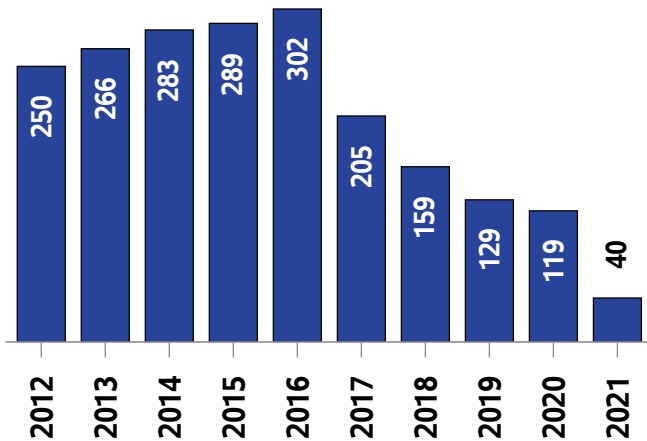
Sales Activity (March only)



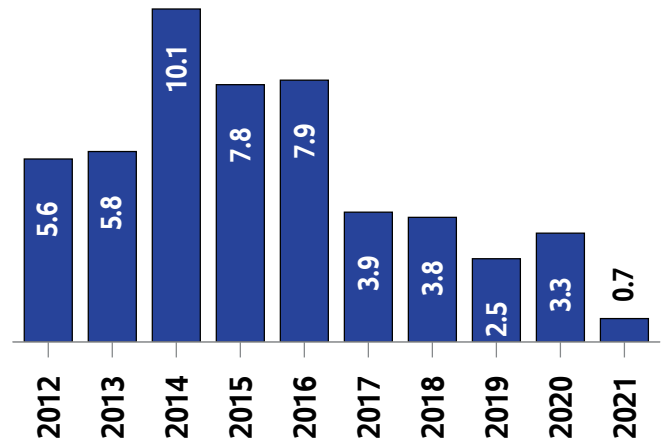
New Listings (March only)



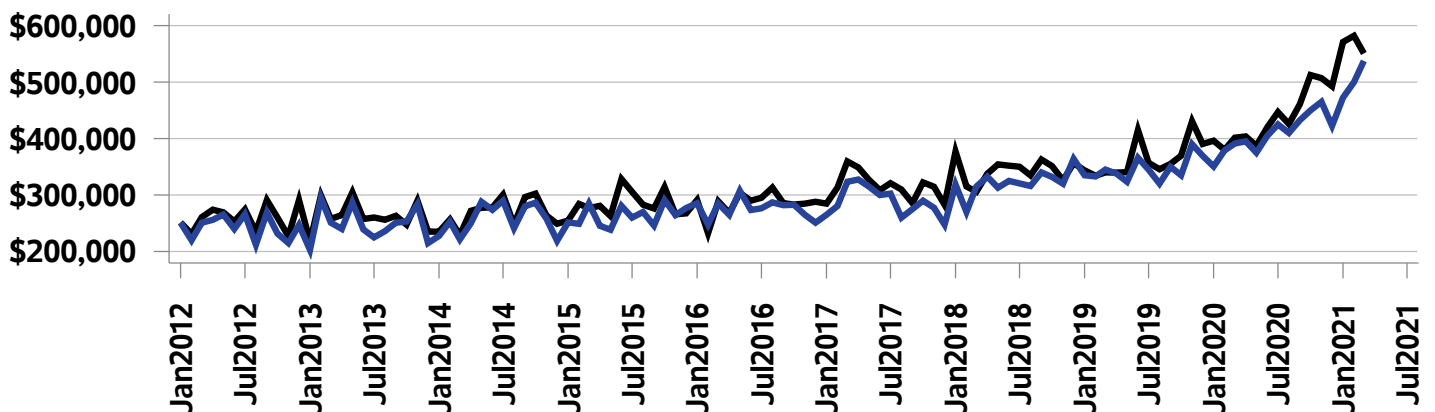
Active Listings (March only)



Months of Inventory (March only)

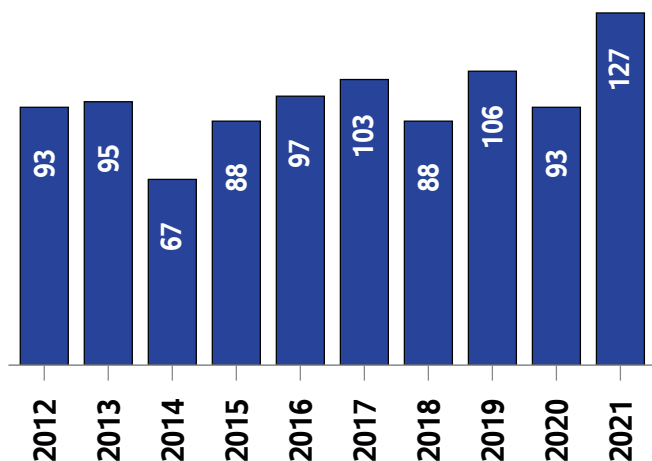


Average Price and Median Price

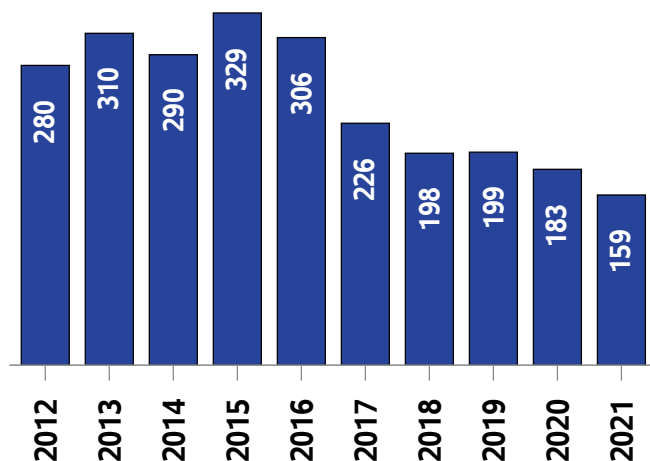


Lennox and Addington MLS® Single Family Market Activity

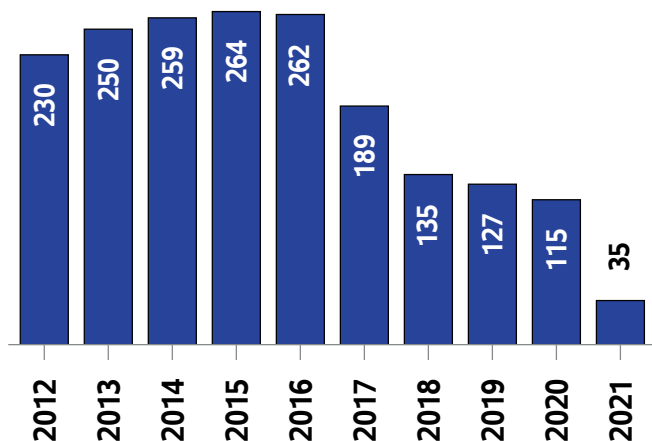
Sales Activity (March Year-to-date)



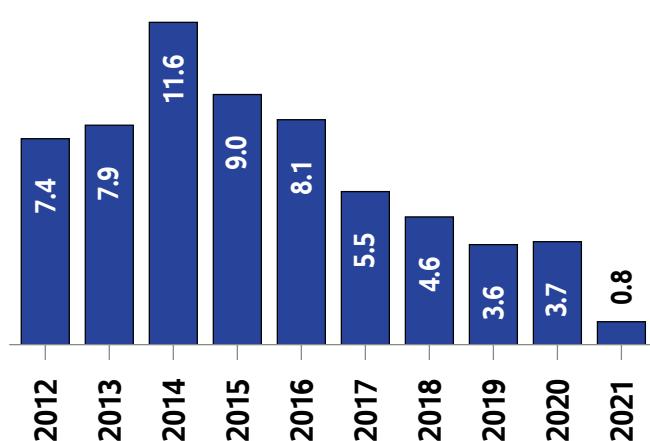
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Out of Area MLS® Residential Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	33	94.1	106.3	73.7	73.7	175.0	312.5
Dollar Volume	\$20,895,300	248.7	326.0	355.8	430.3	643.2	1,015.0
New Listings	50	42.9	-3.8	35.1	-13.8	16.3	56.3
Active Listings	46	-43.9	-55.3	-52.6	-74.3	-66.7	-53.5
Sales to New Listings Ratio ¹	66.0	48.6	30.8	51.4	32.8	27.9	25.0
Months of Inventory ²	1.4	4.8	6.4	5.1	9.4	11.5	12.4
Average Price	\$633,191	79.6	106.5	162.4	205.3	170.3	170.3
Median Price	\$570,000	104.7	187.2	142.7	206.5	166.4	114.5
Sale to List Price Ratio	107.8	97.8	94.6	94.0	95.3	95.6	94.9
Median Days on Market	11.0	27.0	20.0	38.0	57.0	39.5	111.5

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	58	70.6	65.7	31.8	56.8	141.7	176.2
Dollar Volume	\$32,335,100	172.8	218.2	158.1	283.7	443.1	642.7
New Listings	90	7.1	-11.8	-2.2	-33.3	-18.2	16.9
Active Listings ³	37	-52.1	-58.8	-61.0	-76.8	-68.8	-58.1
Sales to New Listings Ratio ⁴	64.4	40.5	34.3	47.8	27.4	21.8	27.3
Months of Inventory ⁵	1.9	6.9	7.8	6.5	13.1	15.0	12.7
Average Price	\$557,502	59.9	92.0	95.8	144.8	124.7	168.9
Median Price	\$469,450	58.7	109.6	72.3	142.0	124.1	118.3
Sale to List Price Ratio	108.0	97.1	95.3	94.5	95.0	98.6	93.1
Median Days on Market	13.0	27.0	34.0	38.5	52.0	46.0	93.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

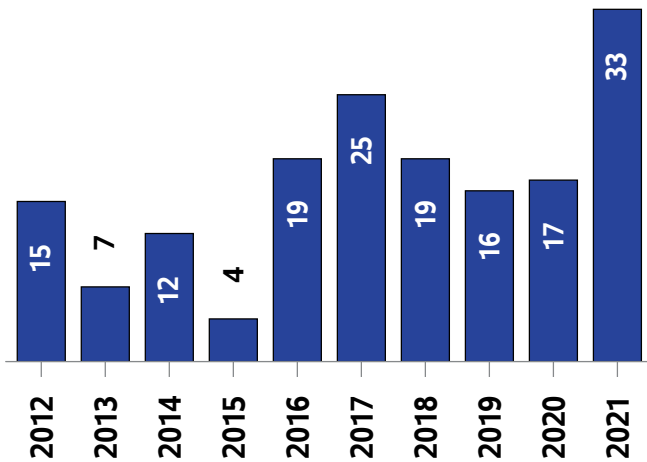
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

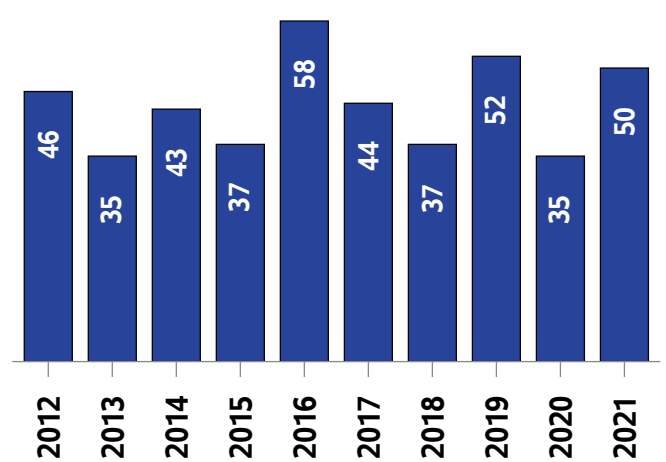
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Out of Area MLS® Residential Market Activity

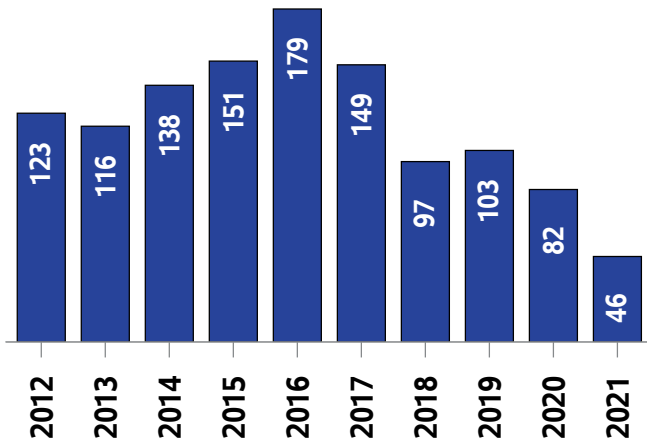
Sales Activity (March only)



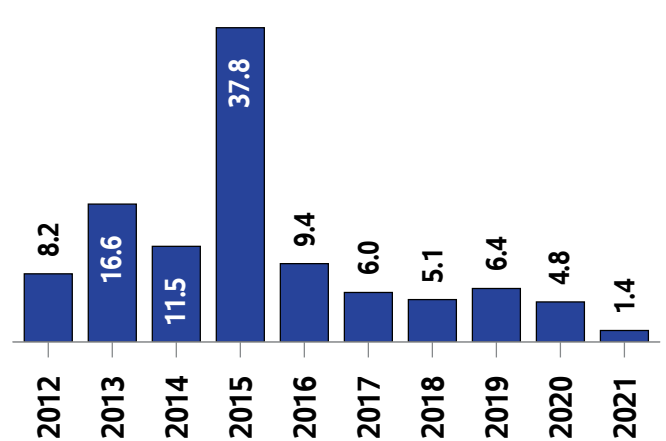
New Listings (March only)



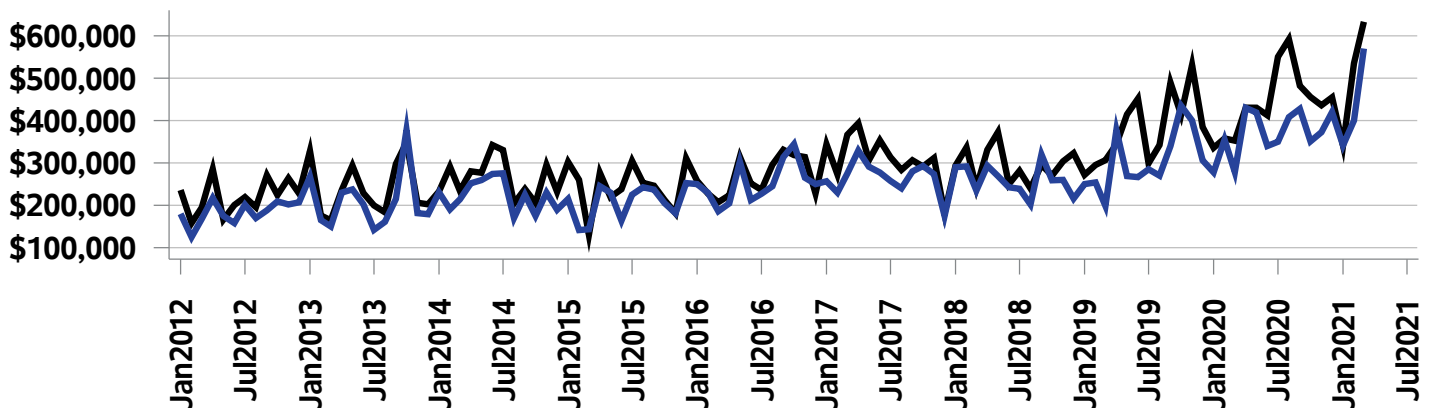
Active Listings (March only)



Months of Inventory (March only)

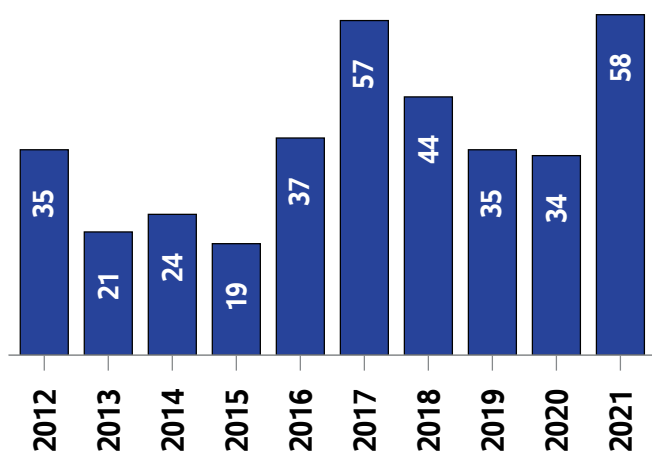


Average Price and Median Price

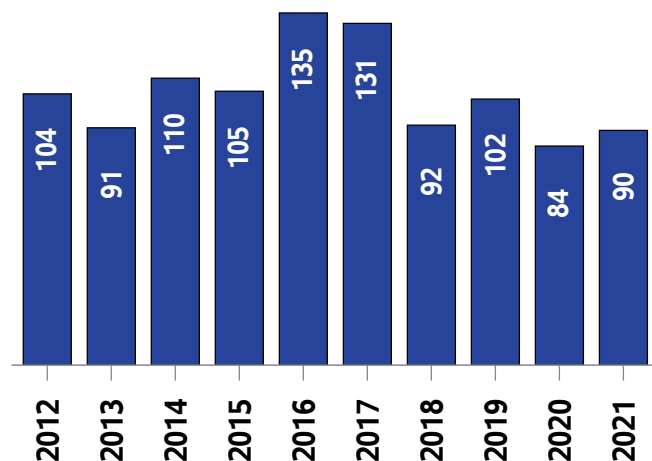


Out of Area MLS® Residential Market Activity

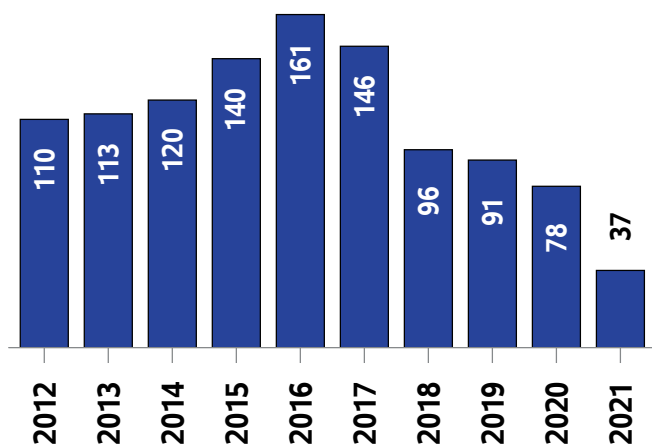
Sales Activity (March Year-to-date)



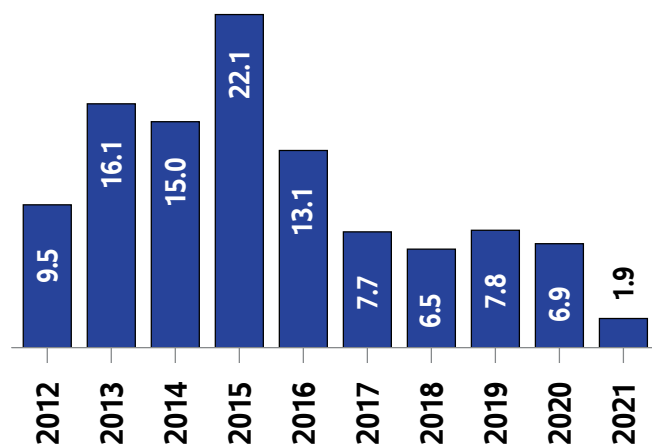
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Out of Area MLS® Single Family Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	28	75.0	133.3	86.7	64.7	154.5	300.0
Dollar Volume	\$18,482,300	221.0	329.4	420.7	409.6	591.9	1,070.5
New Listings	38	35.7	0.0	40.7	-11.6	26.7	31.0
Active Listings	26	-55.9	-66.7	-60.6	-79.4	-71.4	-70.8
Sales to New Listings Ratio ¹	73.7	57.1	31.6	55.6	39.5	36.7	24.1
Months of Inventory ²	0.9	3.7	6.5	4.4	7.4	8.3	12.7
Average Price	\$660,082	83.4	84.0	178.9	209.4	171.8	192.6
Median Price	\$600,000	105.7	131.7	165.5	222.6	160.9	137.6
Sale to List Price Ratio	109.1	99.0	94.1	95.7	95.5	95.7	94.4
Median Days on Market	12.0	23.5	12.5	31.0	57.0	36.0	124.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	50	72.4	85.2	28.2	47.1	177.8	163.2
Dollar Volume	\$28,925,100	183.0	237.6	158.1	257.3	583.7	640.1
New Listings	66	0.0	-13.2	-5.7	-37.7	-12.0	-7.0
Active Listings ³	22	-62.2	-66.1	-66.0	-80.3	-73.0	-72.9
Sales to New Listings Ratio ⁴	75.8	43.9	35.5	55.7	32.1	24.0	26.8
Months of Inventory ⁵	1.3	5.9	7.1	4.9	9.7	13.4	12.6
Average Price	\$578,502	64.1	82.3	101.3	143.0	146.1	181.2
Median Price	\$469,450	53.9	67.7	73.9	137.1	110.5	118.3
Sale to List Price Ratio	108.4	98.1	95.0	95.1	95.5	96.4	93.2
Median Days on Market	13.0	27.0	25.0	38.0	45.0	39.5	93.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

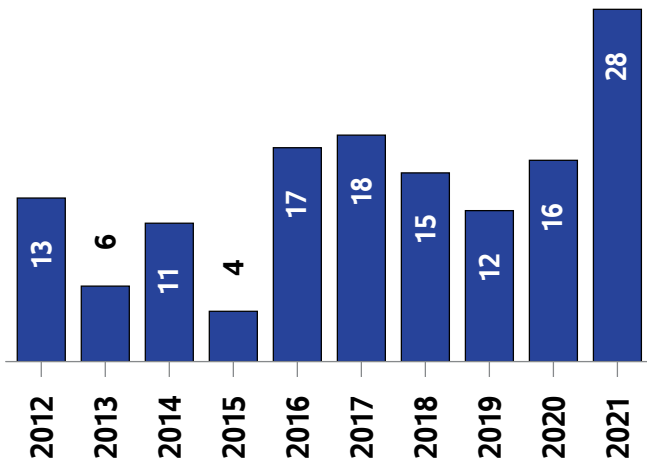
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

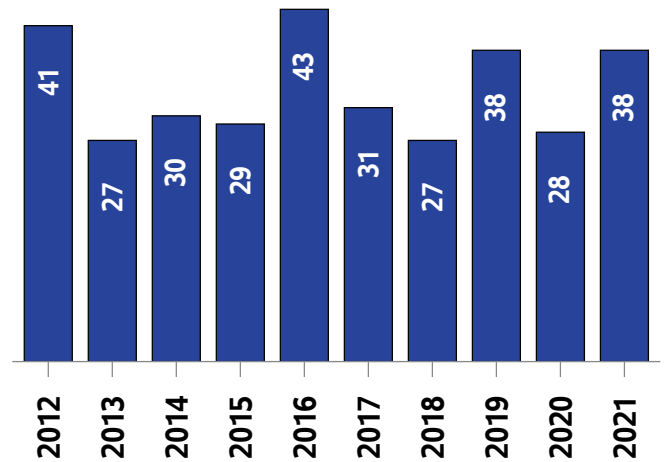
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Out of Area MLS® Single Family Market Activity

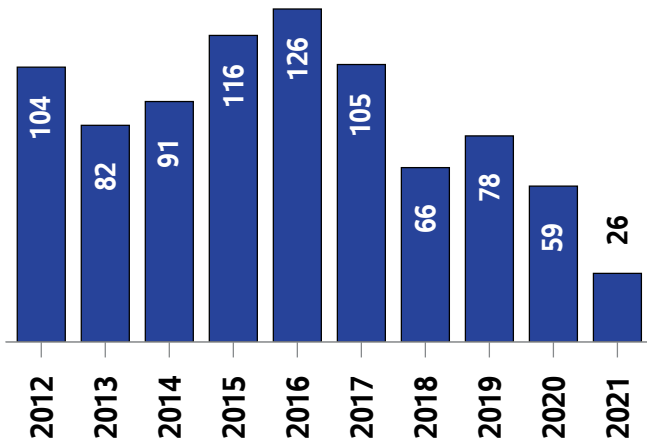
Sales Activity (March only)



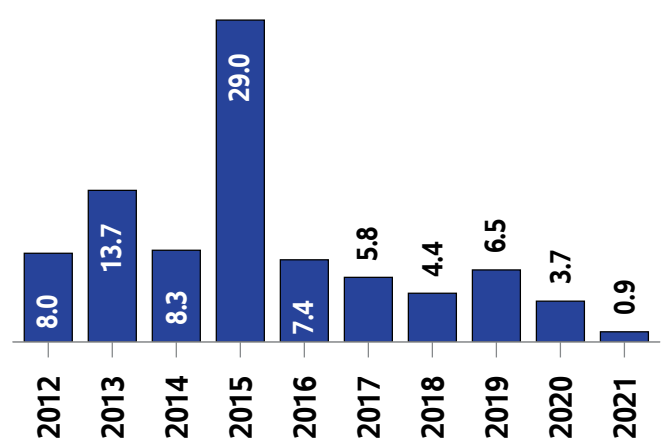
New Listings (March only)



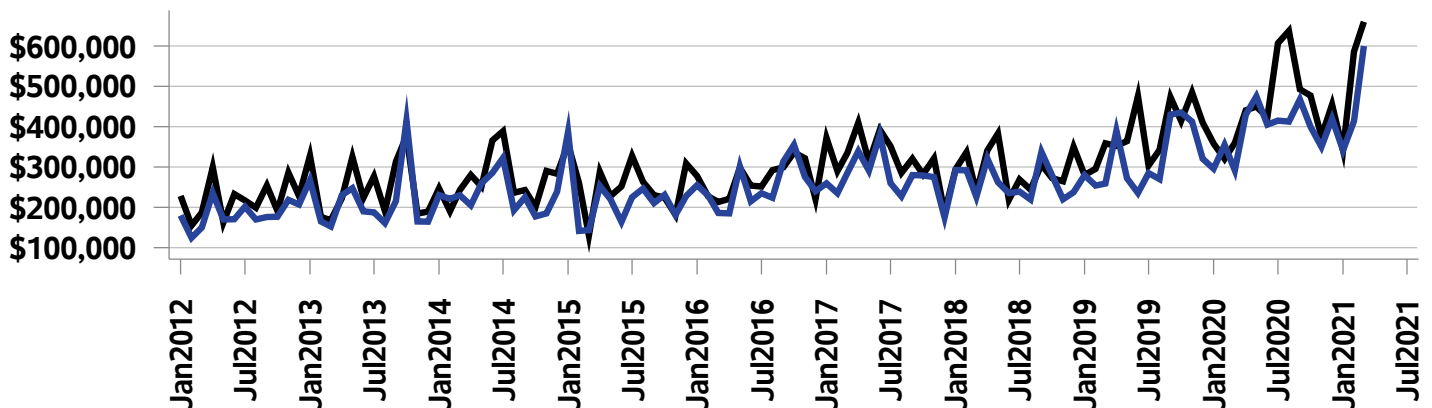
Active Listings (March only)



Months of Inventory (March only)

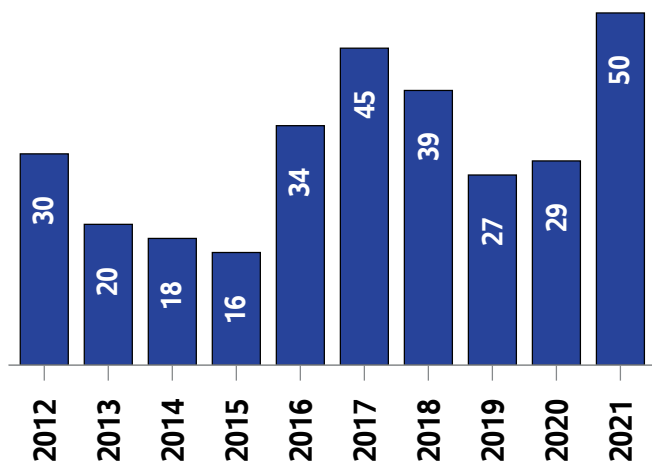


Average Price and Median Price

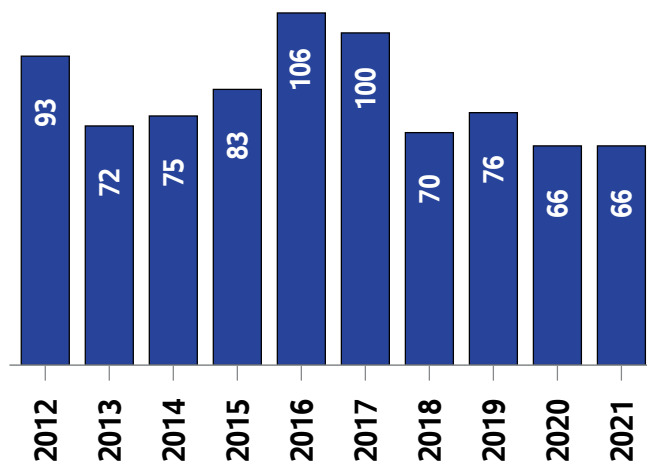


Out of Area MLS® Single Family Market Activity

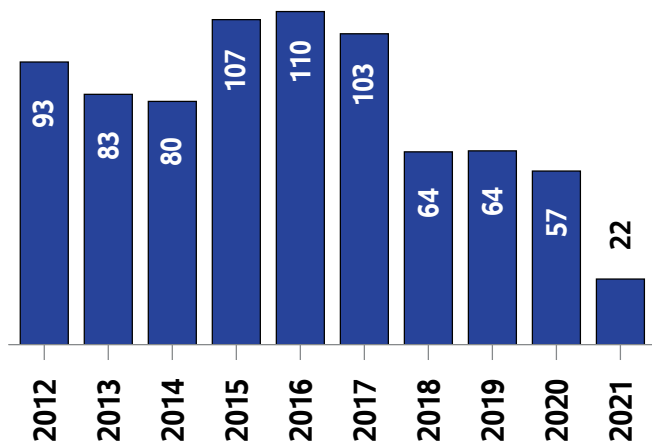
Sales Activity (March Year-to-date)



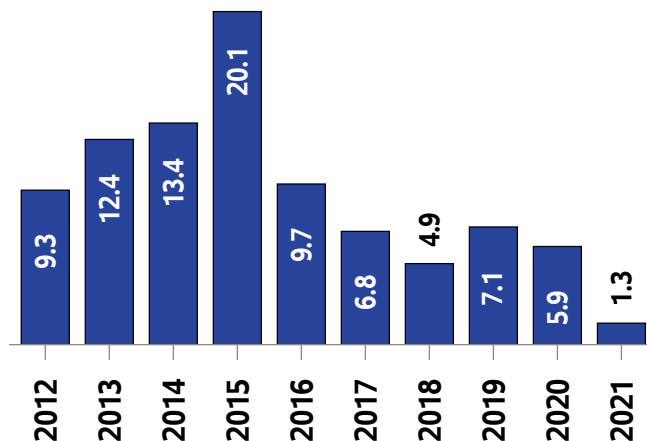
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

The Islands MLS® Residential Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	7	—	133.3	250.0	250.0	75.0	250.0
Dollar Volume	\$4,340,000	—	180.9	194.2	441.1	43.1	813.7
New Listings	11	120.0	-8.3	10.0	-35.3	-26.7	57.1
Active Listings	13	-48.0	-50.0	-62.9	-76.4	-68.3	-61.8
Sales to New Listings Ratio ¹	63.6	—	25.0	20.0	11.8	26.7	28.6
Months of Inventory ²	1.9	—	8.7	17.5	27.5	10.3	17.0
Average Price	\$620,000	—	20.4	-15.9	54.6	-18.2	161.1
Median Price	\$365,000	—	-8.8	-50.5	-9.0	6.9	53.7
Sale to List Price Ratio	105.5	—	89.4	93.0	96.6	95.8	82.8
Median Days on Market	9.0	—	190.0	175.5	97.0	25.5	169.5

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	13	160.0	160.0	225.0	62.5	85.7	225.0
Dollar Volume	\$7,515,500	133.4	237.8	125.7	186.9	96.7	509.3
New Listings	18	38.5	-5.3	-5.3	-50.0	-25.0	-5.3
Active Listings ³	10	-55.7	-52.3	-64.8	-77.7	-70.8	-65.6
Sales to New Listings Ratio ⁴	72.2	38.5	26.3	21.1	22.2	29.2	21.1
Months of Inventory ⁵	2.4	14.0	13.0	22.0	17.4	15.1	22.5
Average Price	\$578,115	-10.2	29.9	-30.6	76.5	5.9	87.5
Median Price	\$375,000	-6.3	-6.3	-49.2	24.6	19.0	37.0
Sale to List Price Ratio	110.9	93.2	88.3	93.0	96.4	94.2	88.9
Median Days on Market	13.0	20.0	62.0	379.5	89.5	61.0	90.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

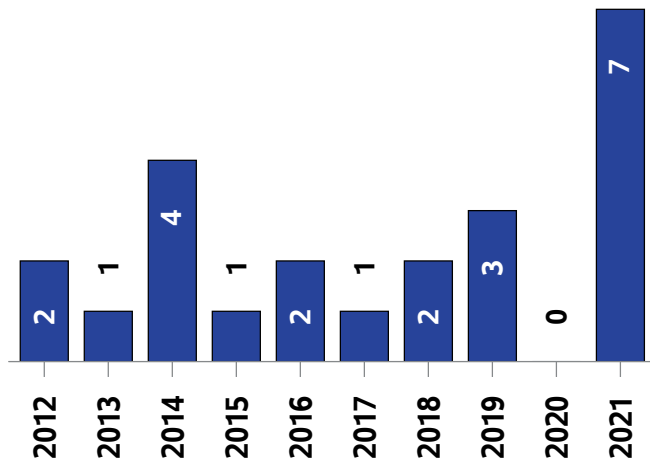
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

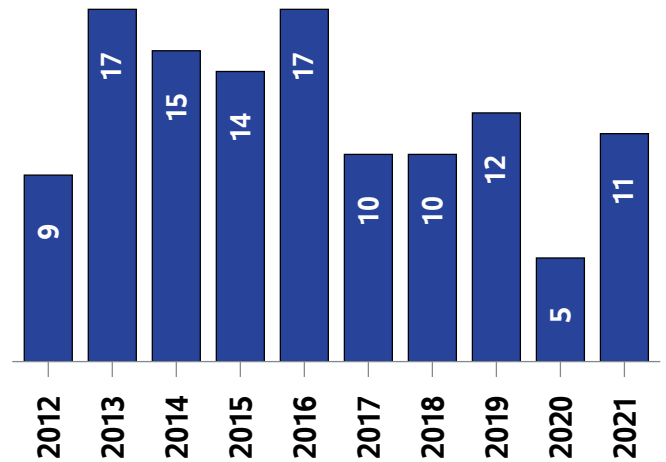
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

The Islands MLS® Residential Market Activity

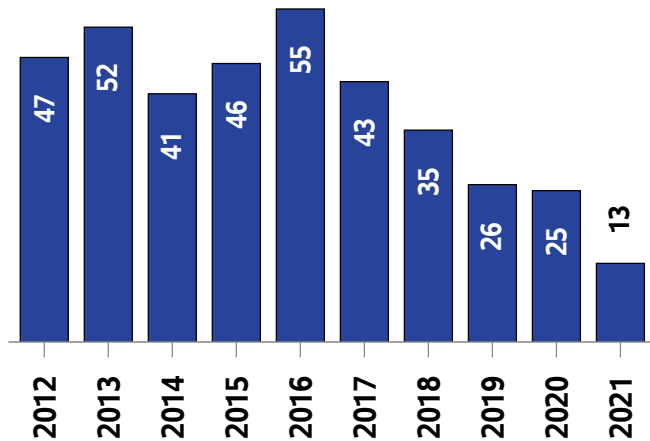
Sales Activity (March only)



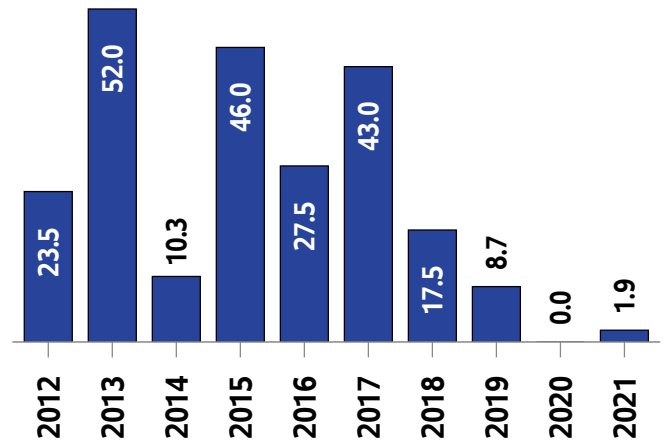
New Listings (March only)



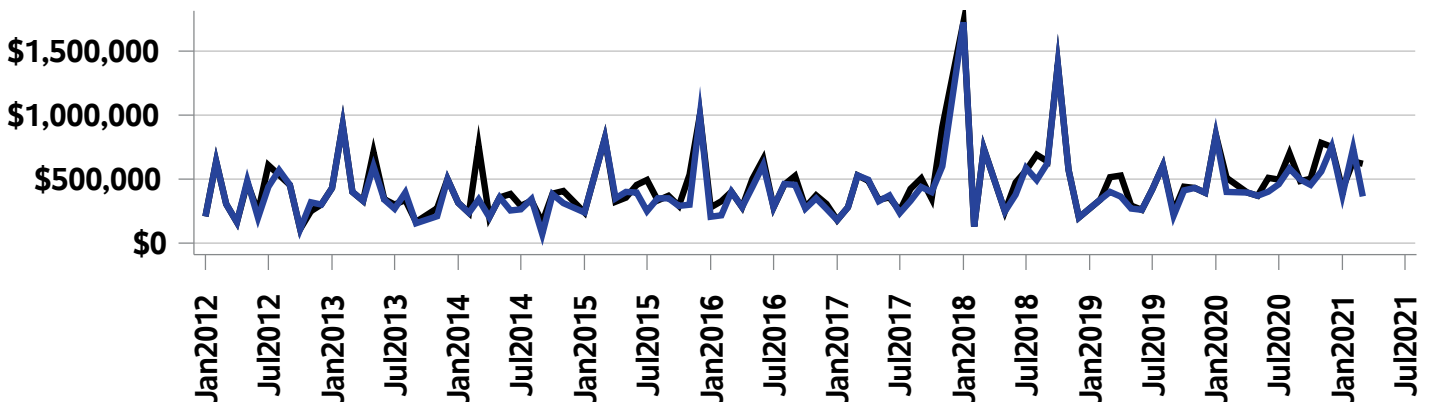
Active Listings (March only)



Months of Inventory (March only)

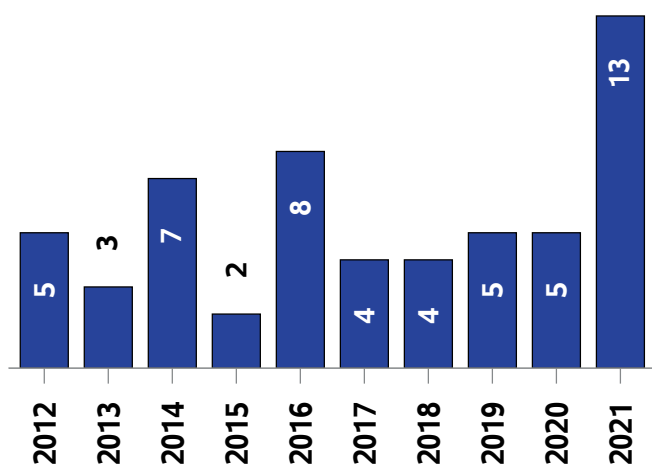


Average Price and Median Price

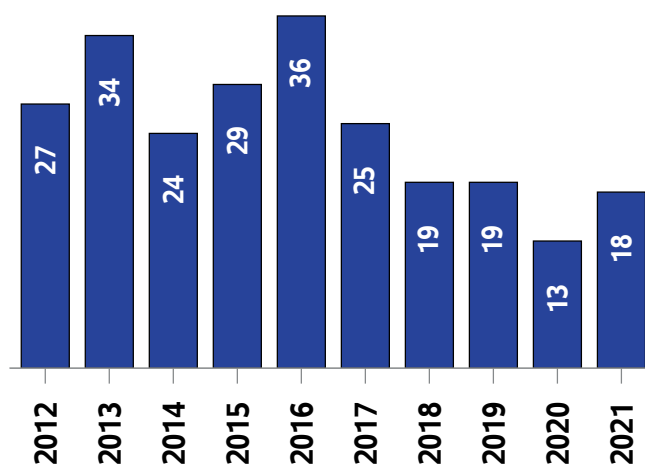


The Islands MLS® Residential Market Activity

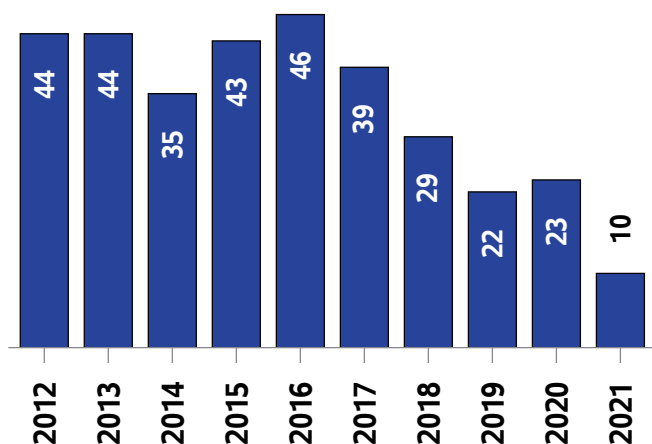
Sales Activity (March Year-to-date)



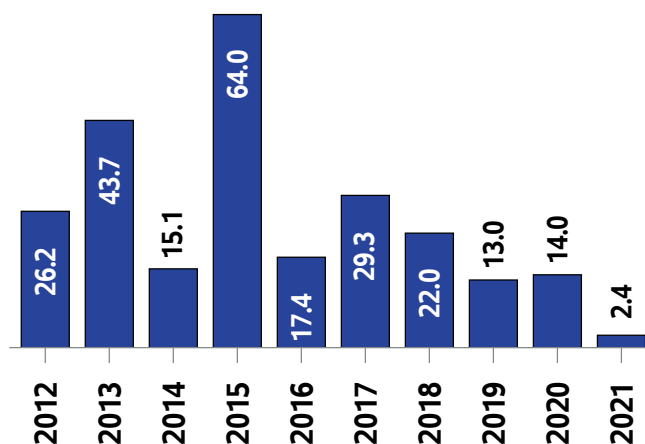
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

The Islands

MLS® Single Family Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	6	—	100.0	200.0	200.0	50.0	200.0
Dollar Volume	\$3,530,000	—	128.5	139.3	340.1	16.4	643.2
New Listings	8	100.0	60.0	0.0	-20.0	-38.5	33.3
Active Listings	9	-40.0	-18.2	-60.9	-76.3	-72.7	-59.1
Sales to New Listings Ratio ¹	75.0	—	60.0	25.0	20.0	30.8	33.3
Months of Inventory ²	1.5	—	3.7	11.5	19.0	8.3	11.0
Average Price	\$588,333	—	14.2	-20.2	46.7	-22.4	147.7
Median Price	\$350,000	—	-12.5	-52.5	-12.7	2.5	47.4
Sale to List Price Ratio	109.4	—	89.4	93.0	96.6	95.8	82.8
Median Days on Market	8.5	—	190.0	175.5	97.0	25.5	169.5

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	10	150.0	100.0	150.0	42.9	66.7	150.0
Dollar Volume	\$5,630,000	89.6	153.0	69.1	133.2	60.6	356.4
New Listings	12	9.1	33.3	-25.0	-57.1	-42.9	-29.4
Active Listings ³	8	-41.5	-31.4	-56.4	-75.0	-72.1	-57.9
Sales to New Listings Ratio ⁴	83.3	36.4	55.6	25.0	25.0	28.6	23.5
Months of Inventory ⁵	2.4	10.3	7.0	13.8	13.7	14.3	14.3
Average Price	\$563,000	-24.2	26.5	-32.4	63.3	-3.7	82.6
Median Price	\$370,000	-42.2	-7.5	-49.8	-3.9	23.3	35.2
Sale to List Price Ratio	106.2	93.3	88.3	93.0	96.6	95.9	88.9
Median Days on Market	17.0	23.5	62.0	379.5	69.0	43.5	90.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

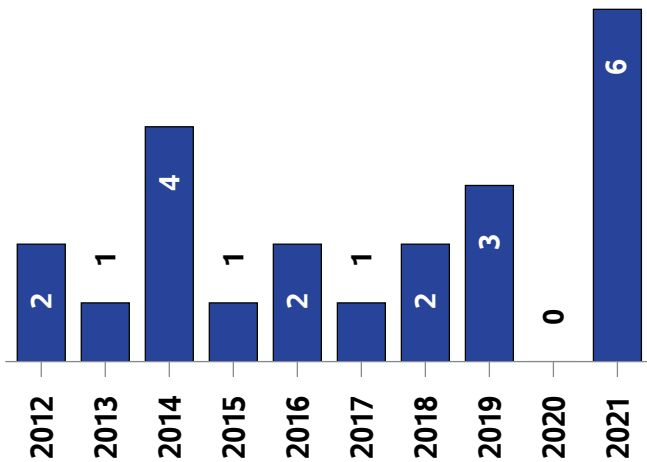
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

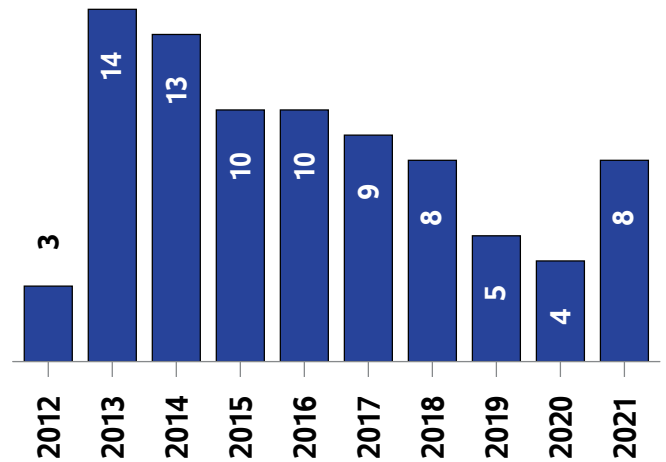
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

The Islands MLS® Single Family Market Activity

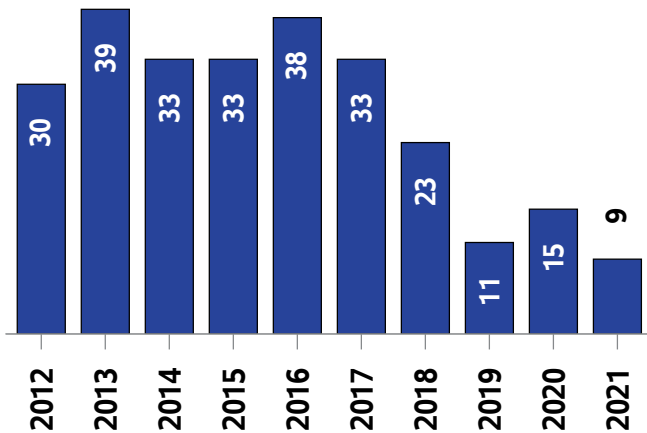
Sales Activity (March only)



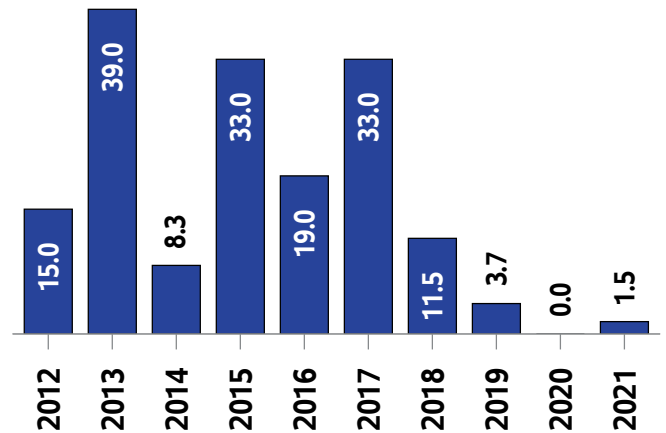
New Listings (March only)



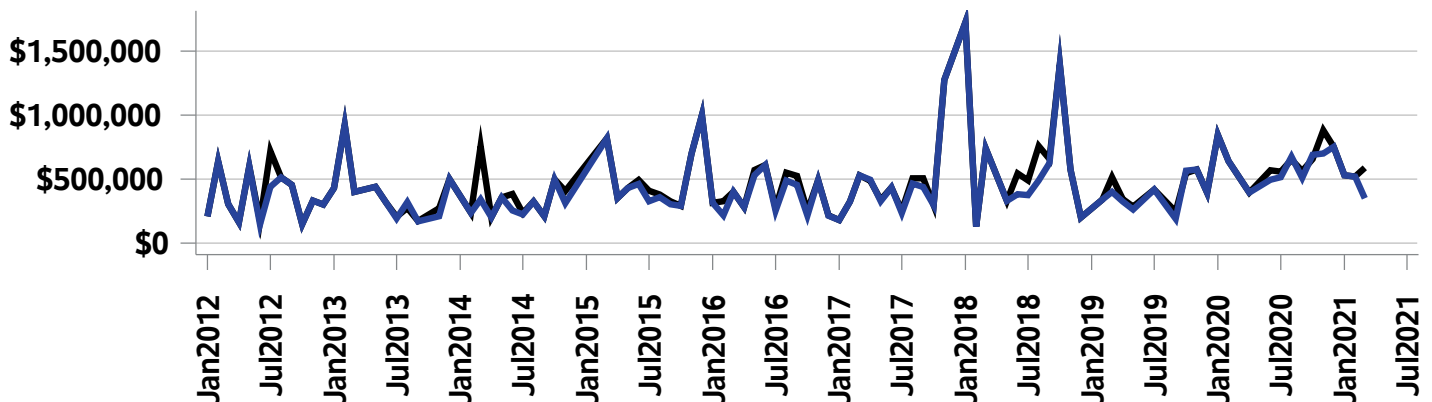
Active Listings (March only)



Months of Inventory (March only)

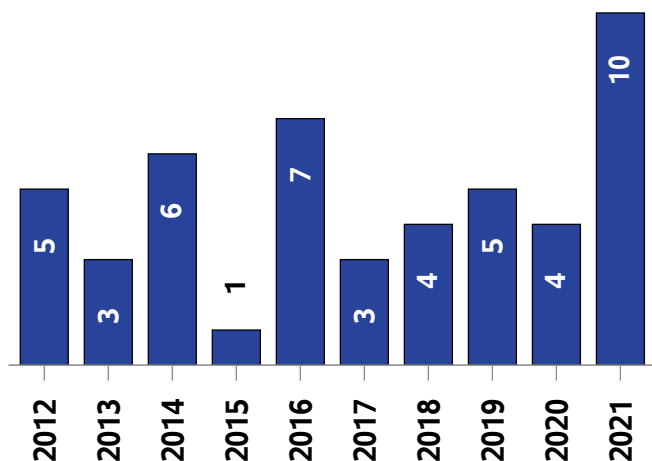


Average Price and Median Price

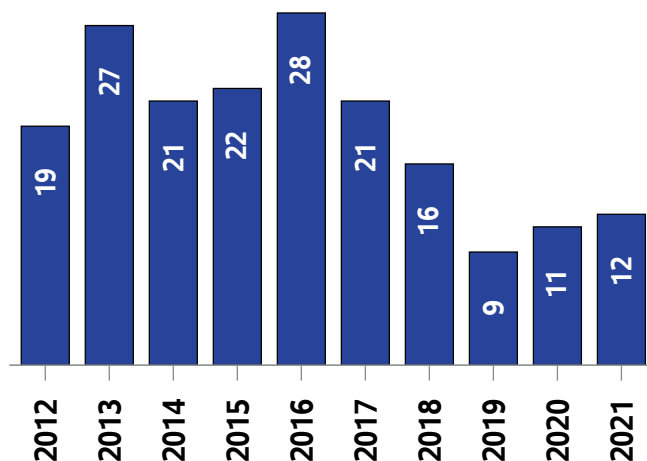


The Islands MLS® Single Family Market Activity

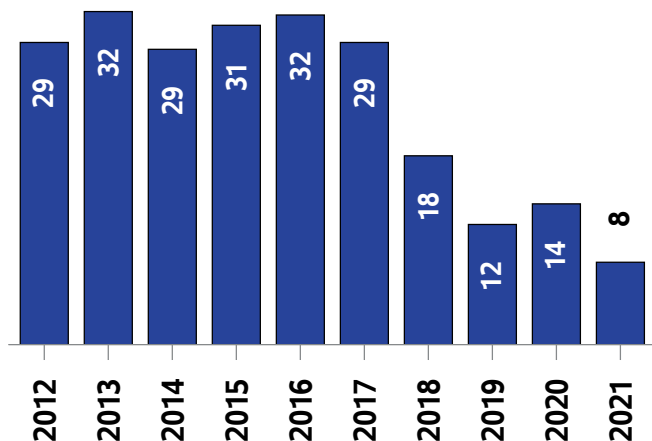
Sales Activity (March Year-to-date)



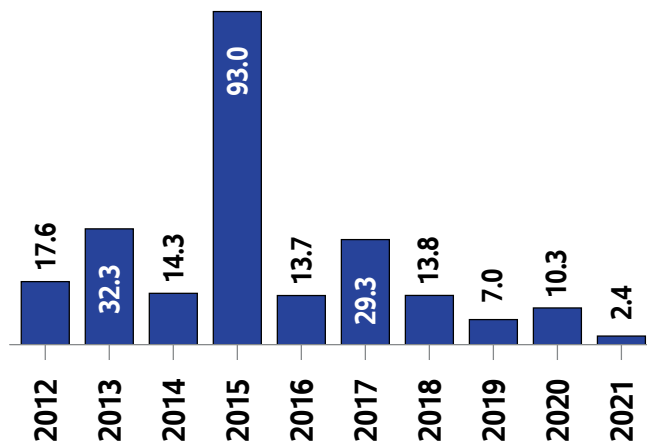
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.